



Comisión Nacional
de Hidrocarburos

CALL FOR BID CNH-A-C6-7 ASOCIACIONES/2018
CNH-A-C6-7 ASOCIACIONES/2018 BIDDING RULES
JULY 18, 2018

NATIONAL HYDROCARBONS COMMISSION

(UNOFFICIAL ENGLISH TRANSLATION)

**BIDDING RULES FOR THE SELECTION OF A PARTNER
FOR PEMEX EXPLORACIÓN Y PRODUCCIÓN, A
SUBSIDIARY OF PETRÓLEOS MEXICANOS, THE STATE
PRODUCTIVE ENTERPRISE, TO CARRY OUT
EXPLORATION AND/OR EXTRACTION ACTIVITIES
UNDER LICENSE CONTRACTS IN ONSHORE
CONTRACT AREAS**

**BIDDING PROCESS CNH-A6-7
Asociaciones/2018**

CALL

CNH-A-C6-7 Asociaciones/2018

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The National Hydrocarbons Commission, on the basis of Articles 25, fifth, seventh and ninth paragraphs, 27, seventh paragraph, 28, fourth paragraph, and 134, first paragraph, of the Political Constitution of the United Mexican States; Articles 11, 12, 13, 15, 18, 19, 23, 24, 26, 29, 30, 31 and 46 of the Hydrocarbons Law; Articles 29, paragraph VII, 30, 31, 35, 36, 37, 38, 39, 40, 41 and 43 of the Regulation of the Hydrocarbons Law; Articles 3, 4, 22, sections I, III, IV, VIII, XXIV and XXVII, 38, section II, and 39 of the Coordinated Regulatory Energy Agencies Law; Articles 1, 3, 5, 7, 8, 12, 15 and other related terms of the Administrative Provisions for Bidding Processes for Contracts for the Exploration and Extraction of Hydrocarbons, published in the Official Gazette of the Federation on November 28, 2014; Articles 10 section I, 11 and 13, section I, paragraph d of the Internal Regulations of the National Hydrocarbons Commission, as well as the Technical Guidelines and economic conditions related to tax matters issued by the Ministry of Energy and the Ministry of Finance, has adopted a resolution approving the issuance of these Bidding Rules for the selection of partners for Pemex Exploración y Producción, a subsidiary of Petróleos Mexicanos, the State Productive Enterprise to carry out Exploration and Extraction of Hydrocarbons activities under License Contracts in 7 Onshore Contract Areas (Bidding Process CNH-A6-7 Asociaciones/2018).

SECTION I. BACKGROUND

1. Energy Reform. On December 20, 2013, the Federal Executive published in the Official Gazette of the Federation the “Decree amending and adding various provisions to the Political Constitution of the United Mexican States related to the Energy Sector.”

In accordance with the constitutional text, regarding oil and hydrocarbons in solid, liquid or gaseous form in the subsoil, the Nation’s property rights are inalienable and imprescriptible. In order to generate revenues for the State that contribute to the long-term development of

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the Nation, it will carry out the exploration and extraction of oil and other hydrocarbons through the State productive enterprises' allocations or contracts with them or with private investors.

Furthermore, subparagraph b) of the tenth transitory provision of the Decree of Constitutional Reform in the Energy Sector establishes that CNH will have among others, faculties to conduct public bidding processes, to assign winners and subscribe the contracts for the exploration and extraction of hydrocarbons; manage the technical aspects of the assignments and contracts; supervise the extraction programs to maximize the productivity; and regulate the exploration and extraction of hydrocarbons

On August 11, 2014, the Federal Executive published in the Official Gazette of the Federation nine new laws and amendments to twelve existing laws, which constitutes the legal framework of the above-mentioned constitutional reform. The most relevant laws in this framework are the Hydrocarbons Law, Hydrocarbon Revenues Law, and the Coordinated Regulatory Energy Agencies Law.

On Article 13 the Hydrocarbons Law establishes that in cases of Assignments that migrate to Contracts for Exploration and Extraction, Petróleos Mexicanos may enter into joint ventures or partnerships with private companies. For these joint ventures or partnerships, the selection of partners will be made through a bidding process carried out by the CNH, under the best conditions and best interests for the Nation, observing the best practices in terms of transparency.

On October 31, 2014, the Federal Executive published twenty-four regulations, a decree and a legal order which create the adequate conditions to promote investment, while ensuring the Nation's ownership of hydrocarbons in the subsoil and reaffirming the State's authority to regulate the exploration, extraction, refining, petrochemistry, transportation, and storage of hydrocarbons, and the activities of the electricity sector.

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On November 28, 2014, CNH published in the Official Gazette of the Federation the Administrative Provisions for Bidding Processes for Contracts for the Exploration and Extraction of Hydrocarbons, which regulate the acts and stages for the bidding processes and the awarding of the Contracts for Exploration and Extraction under the authority of CNH.

Approval of the Bidding Process and Call. In response to official notice 500.211/18, 500.212/18, 500.213/18, 500.214/18, 500.215/18, 500.216/18 and 500.217/18 dated April 23, 2018 issued by the Ministry of Energy, the Governing Body of CNH approved to carry out the Bidding Process for the selection of partners for Pemex Exploración y Producción, a subsidiary of Petróleos Mexicanos, the State Productive Enterprise to carry out Exploration and Extraction of Hydrocarbons activities under License Contracts in 7 Onshore Contract Areas (Bidding Process CNH-A6-7 Asociaciones/2018). Accordingly, it issued the Call **CNH-A-C6-7 Asociaciones/2018**, through the official Agreement CNH.E.25.001/18, dated April 26, 2018, and the Bidding Rules **CNH-A6-7 Asociaciones/2018**, through the official Agreement CNH.E.25.002/18, dated April 26, 2018.

2. Publication of the Call. On April 27, 2018, the CNH published the Call CNH-A-C6-7 Asociaciones/2018 in the Official Gazette of the Federation and on the Web Page <https://rondasmexico.gob.mx/>.

SECTION II. GENERAL PROVISIONS OF THE BIDDING PROCESS

This document constitutes the Bidding Rules for the Bidding Process CNH-A6-7 Asociaciones/2018, which is of public character and available for public reference, as of April 27, 2018, on the Web Page: <https://rondasmexico.gob.mx/>, where, independently of the Bidding Process and particularly to the clarification stages, Interested Parties and the general public will be able to comment on their content, including their annexes.

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This Bidding Process will be conducted with the parties present, and accordingly, the Interested Parties and Bidders shall submit their Prequalification Documents and Bids in person, and by no other means. Notwithstanding the preceding, Interested Parties and Bidders shall submit their requests for clarifications using electronic means during the clarification stages, as indicated in the related paragraph of this Bidding Rules.

Except as otherwise provided, the Interested Parties and Bidders will refrain from contacting any public official of CNH or any other institution, agency or entity involved in the Bidding Process to obtain further information or clarifications regarding any matter related to the Bidding Process, or to influence on it. It is hereby, established that neither the principles contained in this Bidding Rules nor the content of any Bids shall be subject to negotiation.

1. Stages of the Bidding Process

This Bidding Rules govern the process whereby the Bidding Process CNH-A6-7 Asociaciones/2018 will be conducted, according to the following stages:

- Publication of the Call and Bidding Rules;
- Access to the Data Room;
- Visits to the Contract Areas;
- Registration to the Bidding Process;
- Clarifications;
- Prequalification;
- Submission and opening of the Bids;
- Contract Award and Award Decision, and
- Contract Execution

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2. Bidding Committee

The Bidding Process will be coordinated and carried out by a Bidding Committee in accordance with this Bidding Rules. Also, the Bidding Committee will coordinate communication among all departments of CNH that must be involved in the Bidding Process and will foster the necessary communication at the inter-institutional level with the Ministry, the Ministry of Finance and any other Governmental agency or entity.

The Bidding Committee will be integrated by a Coordinator and a Secretary, both designated by the Governing Body of CNH at the recommendation of its President Commissioner, whom will also appoint any other public officials to the Committee, considering the unique characteristics of the Bidding Process.

All proceedings and stages of the Bidding Process will be presided over by the Committee Coordinator and conducted in Spanish. The Committee Secretary will coordinate the logistics of all proceedings that must be carried out during the Bidding Process in accordance with this Bidding Guidelines.

Documents indicated in each case will be subscribed for each act or stage of the Bidding Process. Such documents will contain the essential elements for their execution and will be signed by the Committee Coordinator and the Committee Secretary, and as applicable, the Interested Parties and Bidders involved. The absence of the signatures of the Interested Parties or the Bidders on the foregoing documents will not affect their validity.

3. Name and Address of Convening Authority

Comisión Nacional de Hidrocarburos

Avenida Patriotismo 580, PB,

Colonia Nonoalco

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Comisión Nacional
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Delegación Benito Juárez. C.P. 03700 Ciudad de México.

Telephone Number: (55) 47 74 65 10

The natural person who attends the submission of Prequalification documents, the bid submission and opening act or any other proceeding or stage of the Bidding Process in representation of a Company, must identify himself/herself with a valid official document (for Mexicans, only a voter identification card with photograph, a passport, or a professional certificate will be accepted; and for foreigners, only a passport or a document providing proof of his/her legal stay in Mexico issued by the National Migration Institute). To access the building where the proceedings or stages of the Bidding Process will take place, it is suggested that attendees arrive at least an hour in advance to complete the registration process to enter the facilities on a timely basis.

4. Defined Terms

The defined terms used in this Bidding Rules apply in both, singular and plural form as the context requires. When the context so requires, any pronouns used herein will include the corresponding masculine, feminine or neuter forms.

Terms in uppercase not defined in this Bidding Rules will have the meaning given to them in the Contract, or as the case may be, the Hydrocarbons Law or its Regulation. In the case of any discrepancy or confusion as to the meaning of a term used herein, the meaning established in the Contract or the one determined by the Convening Authority during the Bidding Process must prevail on any interpretation.

AD Code: Identification code provided by the Convening Authority to each of the Interested Parties to allow them, if applicable, to pay the fee to have access to the Data Room, the Registry to the Bidding Process and to participate in the clarification and Prequalification stages.

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Applicable Laws: All laws, regulations, general administrative provisions, decrees, administrative orders, court rulings and other rules or decisions of any kind enacted or issued by any competent Governmental Authority which are in effect at the relevant time.

Award Decision: Act pursuant to award the Contract to the Winning Bidders by CNH, based on the evaluation of the Bids and in accordance with the award criteria set forth in the Bidding Rules.

Bid: The offer submitted by the Bidder for each Contract Area, in accordance with the Bidding Rules, consisting of the Bid Bond and the Economic Proposal.

Bidder: An Individual Bidder or a Joint Bidder.

Bidding Calendar: Schedule of the activities in the Bidding Process, as outlined in the Bidding Rules.

Bidding Committee: Group of CNH public officials responsible for coordinating and conducting the Bidding Process in accordance with these Bidding Rules.

Bidding Rules: The set of provisions, documents, and annexes issued by CNH, in accordance with the Applicable Laws, which regulate the Bidding Process CNH-A6-7 Asociaciones/2018.

Bidding Process: Collectively, the acts, stages, Bidding Rules, information and procedures for the selection of partners for Pemex Exploración y Producción, a subsidiary of Petróleos Mexicanos, the State Productive Enterprise in order to carry Exploration and Extraction of Hydrocarbons activities under License Contracts in 7 Onshore Contract Areas: Artesa, Bacal-Nelash, Bedel-Gasífero, Cinco Presidentes, Girdaldas-Sunuapa, Juspí-Teotleco y Lacamango (Bidding Process CNH-A6-7 Asociaciones/2018).

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Bid Bond: The letter of credit granted by the Bidder in favor of CNH to guarantee its Bid Regarding a Winning Bidder, it securities the execution of the Contract awarded, as set forth in the Bidding Rules.

Call: The invitation to Bid CNH-A-C6-7 Asociaciones/2018 published by CNH on April 27, 2018, in the Official Gazette of the Federation.

CNH or Convening Authority: National Hydrocarbons Commission.

Committee Secretary: Secretary of the Bidding Committee.

Company: Any partnership, corporation, trust, joint stock company, non-corporate association, joint venture or any other similar commercial entity formed under the laws of its nation of origin.

Consortium: Two or more prequalified Companies that can participate in the Bidding Process as a Joint Bidder under this Bidding Rules, without the formation of a new legal entity in accordance with the Applicable Laws.

Contract: The project of the License Contract for the Exploration and/or Extraction of Hydrocarbons, including its annexes, to be awarded and executed by the Winning Bidder for each Contract Area. References to “Contract” apply to the Contracts corresponding to each Contract Area, as set forth in Section IV of the Bidding Rules.

Coordinator: Coordinator of the Bidding Committee.

Credit Institution: According to the Credit Institutions Law, commercial and development banking institutions, which must be registered at the National Banking and Securities Commission, and which can be consulted at <http://www.cmbv.gob.mx/Entidades->

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[Autoridades/Paginas/BancaMultiple.aspx](#) or <https://www.gob.mx/cnbv/acciones-y-programas/banca-de-desarrollo-bd>.

Data Room: Repository of information used to store and distribute information related to the 7 Contract Areas of the Bidding Process.

Designated Operator: The Company that has prequalified as Operator in the Bidding Process and has been appointed as such by a Consortium or a Joint Venture in the Joint Bidding Agreement.

Economic Proposal: The economic offer submitted by the Bidder, elaborated as established in this Bidding Rules.

Governing Body: The Governing Body of CNH.

Individual Bidder: The Operator that prequalified individually to participate in the Bidding Process and is later authorized by the Convening Authority to become a Bidder and submit a Bid in accordance with the Bidding Rules.

Interested Party: A Company interested in participating in the Bidding Process in accordance with the Bidding Rules.

Joint Bidder: A Consortium or a Joint Venture authorized by the Convening Authority to act as a Bidder and to submit a Bid in terms of the Bidding Rules, once all of its members have been individually prequalified and from which there must be an Operator. Joint Bidders appoint a Designated Operator.

Joint Bidding Agreement: The agreement entered into in accordance with subsection 12.2, Section III of the Bidding Rules, for which a Consortium or a Joint Venture expresses its interest in forming a Joint Bidder to submit a joint Bid.

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Joint Venture: Two or more prequalified Companies with a Joint Bidding Agreement or the binding promise to sign it, in accordance to Mexican laws; which can constitute a Joint Bidder to participate in the Bidding Process, as set forth in the provision in this Bidding Rules.

Law: Hydrocarbons Law.

Ministry: Ministry of Energy.

Ministry of Finance: Ministry of Finance and *Public Credit*.

Non-Operator: The Company that prequalifies by providing proof of the compliance of legal requirements and the source of the financial resources, as well as the, financial criteria to associate with an Operator to execute the Exploration and/ or Development Plan for the extraction of hydrocarbons in a Contract Area under the established in the Contract of this Bidding Process.

Official Gazette: The Official Gazette of the Federation.

Operator: The Company that prequalifies by complying the legal requirements and proving the source of the financial resources, as well as the technical, financial and experience criteria with which it credits that it has the necessities capabilities to direct, represent, lead and implement the Exploration and/or Development Plan for the extraction of hydrocarbons in a Contract Area, and to conduct interactions with CNH or any Governmental Authority under the Contract that is the object of this Bidding Process.

Prequalification: The stage of the Bidding Process in which experience and technical, execution, financial and legal capabilities of each Interested Party, as applicable, are analyzed and evaluated in accordance with the procedure established in the Bidding Rules, in order to be able to issue the corresponding certification.

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Registration: Process whereby an Interested Party pays the fee to participate in the Bidding Process as set forth in the Bidding Rules.

Regulation: Regulation of the Hydrocarbons Law.

UIF: Financial Intelligence Unit of the Ministry of Finance.

User: Any person holding a user license, including assignees, contractors, academic or educational institutions, or research centers, in terms of the “Guidelines for the use of information contained in the National Hydrocarbon Information Center,” as published in the Official Gazette on September 22, 2015.

Web Page: The Web Page <https://rondasmexico.gob.mx/>, published and administered by the Convening Authority, which contains the documents and information of the Bidding Process.

Winning Bidder: The Bidder that is declared the winner of the Bidding Process for one or more Contract Areas as applicable, in accordance with the Bidding Rules and the Applicable Laws, and therefore assumes the rights and obligations provided in the Contract.

Unless otherwise provided, all references herein to clauses, conditions, paragraphs, clauses, paragraphs, sections, subsections, forms or annexes shall be deemed to refer to the clauses, conditions, paragraphs, sections, subsections, forms or annexes of this Bidding Rules.

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SECTION III. RULES OF THE BIDDING PROCESS

1. Object and Principles of the Bidding Process

- 1.1. The object of the Bidding Process is for the selection of partners for Pemex Exploración y Producción, a subsidiary of Petróleos Mexicanos, the State Productive Enterprise in order to carry Exploration and/or Extraction of Hydrocarbons activities under License Contracts in 7 Onshore Contract Areas, according to the terms of the Contract, which is part of this Bidding Rules.
- 1.2. The rules regarding the scope and scheduling of Petroleum Activities, Consideration, subcontracting and other operational matters, as well as rights and obligations, are contained in the Contract.
- 1.3. A Contract will be concluded for each Contract Area. Therefore, Bidders shall submit Bids for each Contract Area, pursuant to the Bidding Rules.
- 1.4. The information on the correspondent Contract Areas to each Contract is detailed in Section IV of the Bidding Rules.
- 1.5. To be entitled to register in the Bidding Process, the Interested Parties, either on their own or by means of a Subsidiary or, ultimately, a Controlling Company (such relationship shall be accredited on the Prequalification stage in accordance with subsection 10.10 of the Bidding Rules), shall cover the fee related to *“Evaluation of capabilities during the Bidding Process; registration; bids reception, and resolution in a Bidding Process of Contracts of Exploration and/or Exploration of Hydrocarbons”*. Said payment will be mandatory for all Interested Parties.

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- 1.6. Interested Parties expecting to prequalify as Non-Operators, and that want to access to the Data Room may do so either by means of the Operators they are joining, as set forth in the schedule foreseen in the Bidding Rules or by making the corresponding payment.
- 1.7. Under no circumstance, the Convening Authority shall reimburse any fees.
- 1.8. The Bidding process will be conducted in Spanish. All documents in connection with its acts or stages will be submitted in Spanish, unless otherwise provided.
- 1.9. The Interested Parties may act by means of any number of representatives, either individually or jointly, provided they do not represent more than one Interested Party or Bidder, and the powers of each one are accredited before the Convening Authority, as determined by the Bidding Committee through the legal documents that are sufficient for such purpose. Said restriction does not apply to the appointment of a Common Representative during the conformation of Bidders while considering that one or more Companies cannot submit a Bid for the same Contract Area.

2. Modifications to the Call to Bid and Bidding Guidelines

- 2.1. The Convening Authority may modify the Call as it deems necessary, and such modifications shall be published in the Official Gazette and on the Web Page.
- 2.2. Once the process of registration for the Bidding Process has concluded, no substantial alterations to the Bidding Rules, the annexes, and forms, as well as to the Contract and Joint Operating Agreement can be made.
- 2.3. Likewise, the Convening Authority has the faculty to make any additions, deletions, modifications, adjustments, clarifications, detailing, substitutions, or any other type of

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non-substantial modifications to the Bidding Rules, the annexes, and forms thereto, as well as to the Contract, after their publication date, endeavoring to ensure that such modifications contribute to strengthening the legal principles regulating the Bidding Process; it will be sufficient for any modification to be published on the Web Page in order for it to be considered an integral part hereto.

- 2.4. Any clarification or modification to the documents noted in sections 2.1 and 2.3 published on the Web Page, including those resulting from the clarification stages, will form part of such documents noted in sections 2.1 and 2.3, and shall be considered by the Interested Parties and the Bidders in the preparation of their Prequalification documents and Bid.

In case of inconsistencies or conflict between the Bidding Rules and the answers to the clarifications published on the Web Page, the Bidding Rules will prevail; consequently, the Interested Parties will be obliged to observe the updates in the Bidding Rules published on the Web Page.

- 2.5 The Convening Authority shall publish on the Web Page the updated versions of the Bidding Rules, as well as the final version thereof, during the period outlined in the Bidding Calendar.

3. National Content Goal

- 3.1 The Interested Parties and the Bidders shall consider the established in Sections 17.3 or 19.3, as applicable, of the Contract regarding the required minimum percentage of national content.

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4. Companies precluded from participating in the Bidding Process

4.1. On the legal basis of Article 26 of the Law, the Convening Authority will refrain from considering Bids or to execute Contracts with Companies, Consortia or Joint Ventures, including each of its members, that are under the following assumptions:

- a) Are disqualified or prohibited from contracting with federal authorities by the competent authority in accordance with the Applicable Laws;
- b) Submit false or incomplete information. Concerning the latter, the Bidding Committee will provide the Interested Parties with one opportunity to remedy any omission of information within a cure period established by the Committee;
- c) Being subject to bankruptcy or a similar proceeding;
- d) When a relationship exists between Bidders, such relationship will be detected in case of cross-shareholding with common shareholders or partners who directly or indirectly exercise Control or corporate influence over such Bidders;
- e) If the Bidder has obtained privileged information related to the Bidding Process and is unable to demonstrate that they access to such information by legal means;
- f) More than one Bid Bond has been put into effect for them or their Affiliates or Shareholders in the last five years as result of a Bidding Process to award Contracts of Exploration and Extraction of Hydrocarbons;
- g) Being the second place awarded, and failing to conclude the Contract awarded as a first place for another Contract Area for reasons attributable to the Bidder in this Bidding Process.
- h) For breaching the user license for the information subscribed, regarding the Data Room;
- i) Using third parties to evade the provisions of this section, or
- j) In the opinion of the Convening Authority, breaching any provision of the Applicable Laws.

5. Bidding Calendar

CALL TO BID AND BIDDING GUIDELINES		
EVENTS	DATE	PLACE AND/OR LOCATION
Publication of Call to Bid and Bidding Guidelines	Apr/27/2018	Official Gazette and Web Page: www.dof.gob.mx https://rondasmexico.gob.mx/
Publication of updated Bidding Guidelines and final draft (including Contract and Joint Operating Agreement)	Feb/06/2019	https://rondasmexico.gob.mx/

DATA ROOM		
EVENTS	DATE	PLACE AND/OR LOCATION
Period for requesting access to Data Room and making the corresponding payment *	Apr/27/2018 to Jan/08/2019	https://rondasmexico.gob.mx/
Access to the Data Room	Apr/27/2018 to Feb/13/2019	Ave. Patriotismo 580, 4th Floor, Nonoalco, Benito Juárez, 03700, Mexico City

VISITS TO CONTRACT AREAS		
EVENTS	DATE	PLACE AND/OR LOCATION
Period for visits to Contract Areas	Jan/11/2019 to Feb/13/2019	Dates and corresponding information Will be determined in due course on the Web page https://rondasmexico.gob.mx/

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Comisión Nacional
de Hidrocarburos

CLARIFICATIONS OF THE BIDDING RULES AND CONTRACT		
EVENTS	DATE	PLACE AND/OR LOCATION
First Clarifications Stage (Access to the Data Room and registration to the Bidding Process)	From Apr/27/2018 to Jan/02/2018	Questions Reception from Apr/27/2018 to Dec/12/2018 https://rondasmexico.gob.mx/
		Responses Publication from Apr/27/2018 to Jan/02/2018 https://rondasmexico.gob.mx/
Second Clarifications Stage (Prequalification and Bidders Conformation)	From Apr/27/2018 to Jan/31/2019	Reception of Prequalification Questions from Apr/27/2018 to Jan/02/2019 https://rondasmexico.gob.mx/
		Reception of Bidders Conformation Questions from Apr/27/2018 to Jan/28/2019
		Responses Publication of Prequalification Questions from Apr/27/2018 to Jan/08/2019 https://rondasmexico.gob.mx/
		Responses Publication of Bidders Conformation Questions from Apr/27/2018 to Jan/31/2019

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Third Clarifications Stage (submission and the opening of Bids, Contract Award, Award Decision, Contract, and Joint Operating Agreement)	Apr/27/2018 to Feb/06/2019	Reception of Questions from Apr/27/2018 to Feb/04/2019	https://rondasmexico.gob.mx/
		Responses Publication from Apr/27/2018 to Feb/06/2019	https://rondasmexico.gob.mx/

PREQUALIFICATION		
EVENTS	DATE	PLACE AND/OR LOCATION
Period for Registration payment and Prequalification appointment requests. *	From Apr/27/2018 to Jan/08/2019	https://rondasmexico.gob.mx/
Reception of Prequalification documents	From Jan/09/2019 to Jan/10/2019	Ave. Patriotismo 580, 6th Floor, Nonoalco, Benito Juárez, 03700, Mexico City
Prequalification (review of documents by the Bidding Committee)	From Jan/11/2019 to Jan/29/2019	Ave. Patriotismo 580, 6th Floor, Nonoalco, Benito Juárez, 03700, Mexico City
Publication of the list of Interested Parties prequalified to participate in the Bidding Process	Jan/30/2019	https://rondasmexico.gob.mx/

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BIDDER CONFORMATION		
EVENTS	DATE	PLACE AND/OR LOCATION
Period to request authorization from the Convening Authority for Bidders Conformation	From Jan/31/2019 to Feb/01/2019	Ave. Patriotismo 580, 6th Floor, Nonoalco, Benito Juárez, 03700, Mexico City
	Deadline to get a resolution Feb/11/2019	A notification will be sent to the email address provided by the Bidder in the application for such purpose.

BID SUBMISSION AND OPENING SESSION		
EVENTS	DATE	PLACE AND/OR LOCATION
Submission and opening of Bids Act and Contract Award of the Winning Bidders	Feb/14/2019	https://rondasmexico.gob.mx/
Resolution of the Governing Body for the Contract Award, Award Decision and request for publication of the Award Decision in the Official Gazette	Feb/19/2019	In the offices of the Convening Authority.

EXECUTION OF CONTRACTS		
EVENTS	DATE	PLACE AND/OR LOCATION
Deadline for Contract Execution	Within 140 calendar days	Date and time will be set by the Convening Authority.

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	upon the publication of the Award Decision in the Official Gazette	Ave. Patriotismo 580, Nonoalco, Benito Juárez, 03700, Mexico City, or in any other place defined by the Convening Authority
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*In the case of Interested Parties requesting access to Data Room or Registration to the Bidding Process in the deadline, the Convening Authority will notify via email the result of the verification of the request in accordance with the Bidding Rules, and where applicable, the terms under which the corresponding payment can be made.

The Bidding Committee can carry out one or more workshops to explain pertinent topics related to the Bidding Process, prior to the approval of the Governing Body. Venue, date, and time will be set by the Convening Authority and notified by email to the Interested Bidders; the workshops will be recorded.

Regardless of the stages and proceedings of the Bidding Process, Interested Parties and the general public will be able to comment on the content of the Bidding Rules, including the Contract, starting on April 27, 2018, up to five business days prior to the Submission and Opening of the Bids Act. Comments will be made through the available link on the Web Page, in the section entitled “*Suggestions.*” Additionally, representatives of associations related to the Hydrocarbon industry may request hearings to Convening Authority to present its suggestions or proposals of improvement to the Bidding Rules. For transparency purposes, the hearings will be recorded, and broadcast-transmitted.

6. Access to the Data Room and visits to Contract Areas

6.1. Interested Parties intending to participate in the Bidding Process must obtain a License of Use for the information, and the corresponding effective supplement, issued by the National Hydrocarbons Information Center, representing an amount equal to or greater than **\$2,500,000.00 (Two million and five hundred thousand Mexican pesos 00/100)**, related to the following information including seismic and wells:

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- a) C-MM data package of Macuspana-Muspac (includes C-ART Artesa, C-JT Juspí-Teotleco, C-GS Giraldas-Sunuapa); and/ or
- b) C-5P data package of Cinco Presidentes (includes C-BN Bacal-Nelash, C-CP Cinco Presidentes, C-LAC Lacamango); and/or
- c) C-VER data package of Veracruz (includes C-BG Bedel-Gasífero).

6.2. To obtain the user license for the information, as well as the corresponding supplement from the National Hydrocarbon Information Center, the Interested parties will follow the procedure on the Web page: <http://portal.cnih.cnh.gob.mx/info.php>, and pay for the corresponding fees.

6.3. Once the user license is obtained, the Interested Party must submit or send via certified messaging to the Convening Authority, a free format written document addressed to the Bidding Committee, which in accordance to subsection 1.9 of the Bidding Rules will be duly signed by its legal representative. The document above will contain the address of the Interested Party, the nationality of the corporate group, email address designated to receive notices, and the telephone number to contact. In accordance to subsection 6.1 of this Bidding Rules, among the written document shall be a copy of the Annex "A" Supplement of the Information User License issued by the National Hydrocarbons Information Center to the Interested Party. The abovementioned documents shall be filed physically as well as in an electronic version on PDF format through a USB flash drive.

6.4. Once the Bidding Committee has received the abovementioned documents, it will proceed to verify the documentation for accrediting the access to the Data Room stage. Subsequently, the Interested Party will receive the authorization code (AD Code) to

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register and participate in the Bid, or, as the case may be, a negative answer in the provided email address.

- 6.5. The Interested Parties and Bidders are responsible for reviewing in detail the documents and information contained in the Data Room regarding the Contract Areas. The Convening Authority and other agencies, entities or authorities of the Mexican Government do not take any responsibility for the accuracy of the information and documentation contained in the Data Room. Therefore, inaccuracies or a different interpretation of the information will not be an argument to dispute the results of this Call, refuse to execute the Contract or be cited as a cause of infringement. Due to the foregoing, the Interested Parties and Bidders are responsible for any decision or action they take on the basis of such information and documentation to submit a Bid for any Contract Area.

Moreover, the information located in the National Hydrocarbons Information Center, related to the infrastructure and facilities located nearby the Contract Areas, is for reference use only. The foregoing without prejudice of the information provided through the annex of the Contract related to the Asset Inventory, located in the corresponding Contract Area.

Visits to Contract Areas

- 6.6. The Convening Authority will arrange visits to the Contract Areas within the period established in the Bidding Calendar, so that Interested Parties, by themselves and at their own expense and risk, get to know the Contract Areas. They can be either on-site or virtual visits.

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- 6.7. For on-site visits, the dates and the security rules that the Interested Parties must comply, the logistics and any other relevant details will be published on the Web Page. For virtual visits, the Convening Authority will inform the Interested Parties of the corresponding mechanism.
- 6.8. Attendance to visits will be optional and the access will only be granted to the Interested Parties that have paid the access to the Data Room of this Bidding Process, on the understanding that non-attendance to the visits cannot be claimed by the Interested Parties as an argument of unknowledge or lack of information under the conditions established in this Bidding Process.
- 6.9. In the case of on-site visits, an attendance list will be signed by the assisting representative of each Interested Party; the list will be published on the Web Page.

7. Registration to the Bidding Process

- 7.1 All Interested Parties must register on the date established for such purpose in the Bidding Calendar by making the related payment under subsection 1.5 of the Bidding Rules, on the understanding that the Interested Parties intending to participate as Operators, will have to get the User License for the information and the corresponding supplement from the National Hydrocarbons Information Center referred to in subsection 6.1 of the Bidding Rules. The Interested Parties who intend to participate as Non-Operators can also register to the Bidding Process.
- 7.2 Interested Parties intending to participate as Non-Operators can also register to the Bidding Process, without the accreditation of the Access to Data Room stage.

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7.3 To have the right to participate in the second and third clarification stages, and, as the case may be, in the Prequalification stage, the Interested Parties must have an AD Code in the Bidding Process.

7.4 In order to register, the Interested Parties must make the corresponding registration payments at the authorized banks, using the form published on the Web Page under the name "*Electronic Payment e5cinco*", concept "*Evaluation of capabilities during the bidding process; registration; bid reception, and resolution in a bidding process for hydrocarbon exploration and/or extraction contracts*".

7.5 Once the payment is made, an email shall be sent to the electronic address provided by the Convening Authority upon granting the AD Code, with the subject line "*Registration- (and the AD Code provided)*." The email shall express the interest in participating in the Bidding Process, and attach a copy of the evidence of payment referenced above.

7.6 Interested Parties intending to participate in the Bidding Process as Non-Operator shall submit, either personally or by certified mail to the address of the Convening Authority, a written document to the Bidding Committee, in its original form and signed by its legal representative, considering the provisions of numeral 1.9 hereof and expressing their wish to participate as a Non-Operator. Said document shall include the address, nationality of its corporate group, the email address designated by the Interested Party to receive all types of notifications and the telephone number where the Interested Party can be located.

The above-mentioned written document shall include the public deed or a certified copy thereof that evidences a general power of attorney of the Interested Party's legal representative to perform administrative acts or a special power of attorney to participate

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in the Bidding Process on behalf of and to bind the Bidder, duly granted before a notary public, indicating the name, number and district of the notary public that granted or notarized such document. For foreign Companies, documents equivalent to those mentioned above, authorizing the legal representative to act in the name and behalf of the interested Party in the Bidding Process shall be submitted in original or certified copy, with the relevant legalization or corresponding *apostille*, as well as the required notarization before a corresponding Mexican notary public, in according to the Applicable Laws. In the event that such document has been delivered in a bidding process, it will suffice to indicate in the written document the notarial deed number and the Bidding Process in which it was submitted.

The aforementioned documentation shall also be submitted in a digital version thereof in PDF format, in a USB flash drive.

7.7 Once the written document has been submitted along with the abovementioned documents, the Bidding Committee will verify the submitted documentation. Thereafter, the Interested Party will receive the authorization to make the correspondent Registration payment, or, as the case may be, a negative answer to the e-mail provided. In case, the Interested Parties are subject to the scenario established in numeral 7.6 hereof, they will receive both the authorization to make the Registration payment and the corresponding AD Code.

8. Clarification Stages

The Bidding Committee will carry out three clarification stages: (i) the first will only be for receiving and answering questions about the process for making the correspondent payment to access to the Data Room and the Registration to the Bidding Process; (ii) the second will

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only be for receiving and answering questions or clarifications about the Prequalification process for Interested Parties, and Bidder Conformation; and (iii) the third will only be for receiving and attending questions or clarifications to the Bidders, regarding the filing and opening of Bids, including the Contract Award, the Award Decision, the Contract, and the Joint Operating Agreement.

8.1 General Considerations.

- The participation of Interested Parties and Bidders in this process is optional.
- The Interested Parties or Bidders, as the case may be, will raise questions and request clarifications that they consider pertinent during the periods established for such purpose in the Bidding Calendar.
- The requests for clarification shall be made using the link located in the Section entitled “*Clarifications*”, subsection “*Requests*” of the Web Page.
- The questions and/or requests for clarification shall be made in Spanish.
- The Convening Authority may require clarification of the questions and, if applicable, resubmitted.
- The questions and requests for clarification shall only be made by Interested Parties and Bidders on the terms set forth in Section III, subsection 8 of the Bidding Rules.
- The Convening Authority will answer the questions and requests for clarification within the period set forth in the Bidding Calendar. Such answers will be published on the Web Page, on the “*Clarifications*” Section, subsection “*Questions and Answers*”.
- In the case of a contradiction in answers to clarifications, the last version of the Bidding Rules published on the Web Page must prevail.

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- Once concluded the period for questions and clarifications set forth in the Bidding Calendar, the Convening Authority will abstain from providing any answers, without entailing any liability on its part.
- In the event the Bidding Rules or the terms and conditions of the Contracts are modified as a result of the clarification stages or by own decision of the Convening Authority, the modifications will be incorporated into the updated version of the Bidding Rules, as the case may be, and will form part thereof. Accordingly, these modifications shall be taken into account by the Interested Parties or Bidders, as the reviewing and analysis of the Prequalification documents and Bids will be made considering such modifications.

8.2 *First Clarification Stage – Access to the Data Room and Registration to the Bidding Process.*

During this clarification stage, any Company interested in paying for Access to the Data Room and Registration may request questions regarding the payment procedure and the requirements for accessing to the information. The Convening Authority will not be obliged to respond to questions on other matters, and not responding will not entail any liability on its part.

8.3 *Second Clarification Stage – Prequalification and Bidder Conformation*

During this second clarification stage, only Interested Parties with an AD Code may submit questions or clarification requests regarding the Prequalification and Bidder Conformation requirements. The Convening Authority will not be obliged to respond to questions on other matters, and not responding will not entail any liability on its part.

8.4 *Third Clarification Stage – Submission and Opening of Bids, Contract Award, Award Decision, Contract and Joint Operating Agreement.*

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During the third clarification stage, only Interested Parties with an AD Code may submit questions or clarification requests regarding matters related to the filing and opening of Bids, Contract Award, Award Decision, Contract and Joint Operating Agreement. The Convening Authority will not be obliged to respond to questions on other matters, and not responding will not entail any liability on its part.

- 8.5 All information generated as a result of the responses provided by the competent authorities during the clarification stages of the Bidding Process will become part of the Bidding Rules, making it the responsibility of the Interested Parties and Bidders to review, have knowledge of, analyze and take into account such information during all stages of the Bidding Process.
- 8.6 No answer provided as a clarification request or interpretation provided in another Bidding Process shall be used to interpret and/or apply the provisions contained in this Bidding Rules. As a result of the above, only the clarifications, answers and interpretations published in the periods set forth in the Bidding Calendar will apply.

9. Prequalification

- 9.1 As indicated in the Bidding Calendar, the Prequalification stage in which the technical, execution, financial and legal experience and capabilities of each Interested Party, as applicable, are reviewed and evaluated, will be conducted before the submission and opening of Bids, in terms of the provisions of numeral 10 of the Bidding Rules.
- 9.2 Prequalification documents may only be submitted by Interested Parties registered in the Bidding Process.
- 9.3 To participate in the Prequalification, Interested Parties shall request an appointment within the relevant period established in the Bidding Calendar. The Interested Parties

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shall send an email to the email address provided by the Convening Authority upon granting the AD Code with the subject line *“Appointment for the presentation of Prequalification documents - (and the AD Code provided),”* indicating the following:

- 1) Name and title of the person authorized to submit the Prequalification documents, which must be accredited when documents are submitted, and
- 2) The proposed date for submitting the Prequalification documents.

At the time an appointment is requested, the Interested Party is not required to specify the way it intends to be prequalified, whether as an Operator or Non-Operator.

The Convening Authority will send the date and time of the respective appointment to the email address provided by the Interested Party, considering the Interested Party’s proposed date but subject to availability of the Bidding Committee’s schedule.

9.4 Each Interested Party is exclusively responsible to submit on time, the entirety of the information required by the Convening Authority, as well as to comply with the requirements provided in the Bidding Rules, either for the first time, or as a requirement of the Convening Authority, deriving from the quantitative review referred at paragraph a) of subsection 9.5 below, such as USB flash drives containing the electronic versions in PDF format.

9.5 Once the Prequalification documents are received, members of the Bidding Committee will proceed to perform a quantitative review thereof.

- a) If any Interested Party omits required documents, or USB flash drives fail to work properly or do not contain the entirety of the documents submitted physically, none of the documents submitted by the Interested Party to prequalify will be accepted, and this will be stated in CNH-1 Form *“Acknowledgment of documents submitted for Prequalification”*, which will

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be issued for such purpose to each Interested Party. The Interested Party may request a new appointment to submit all of the relevant documentation, as long as this is possible within the Prequalification period established in the Bidding Calendar.

- b) If the Interested Party submits the documents required by the Bidding Rules, receipt of the documents will be acknowledged in CNH-1 Form “Acknowledgment of documents submitted for Prequalification.” The delivery of the documents will not in itself imply that the requirements established in the Bidding Rules have been satisfied.

9.6 Once the period for acceptance of Prequalification documents has expired, the Bidding Committee will evaluate the documentation and information submitted and will send the results to the Governing Body to obtain a ruling; subsequently the Bidding Committee will send an electronic certificate of the Interested Party’s Prequalification, or lack thereof, to the provided email address. The certificate will expressly state whether or not the Interested Party satisfies the requirements for experience and the corresponding technical, execution, financial and legal capabilities established in the Bidding Rules. The Convening Authority will publish on the Web Page a list of the Interested Parties that have been prequalified and thus obtained the status of Operators or Non-Operators, as the case may be, on the date indicated in the Bidding Calendar.

9.7 For Interested Parties to prequalify, the Bidding Committee will evaluate compliance with the requirements established in subsection 10, Section III, of this Bidding Rules. In order to properly evaluate the participation of the Interested Parties in the Bidding Process, the Bidding Committee can request in writing to any Interested Party for clarification of the information or documentation submitted. Interested Parties shall submit their responses in writing within the period indicated for such purpose by the

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Bidding Committee both physically and electronically by means of a USB flash drive. The Interested Parties may submit additional documentation and information only when the Convening Authority requests a clarification so long as this takes place within the Prequalification.

- 9.8 The Bidding Committee will submit a certificate of non-Prequalification attesting to the requirement(s) not met by the Interested Party if:
- a) The Interested Parties do not comply with any of the requirements stipulated in the Bidding Rules;
 - b) The Bidding Committee for any reason is unable to verify to its complete satisfaction the veracity of the Prequalification information and documentation submitted by the Interested Party;
 - c) The Interested Party, directly or through third parties, acts or attempts to obstruct or influence the Prequalification results;
 - d) The Interested Parties breach the user license signed with respect to the Data Room;
 - e) The Interested Party submits false or incomplete information; or
 - f) There is a violation of any of the Applicable Laws, and/or disobeys international standards.
- 9.9 Only prequalified Interested Parties will be entitled to request authorization of the Convening Authority to become an Individual or Joint Bidder, and therefore, to submit Bids in the time periods outlined in the Bidding Calendar, as well as considering the restrictions from the Bidding Rules.

10. Prequalification Requirements

Requirements with respect to financing resources.

- 10.1 Each Interested Party must individually demonstrate that the financial resources available to it have been obtained legally by submitting the information indicated below both in a physical folder with an index and in a USB flash drive containing the digitized version in PDF format in individual files identifying the document in question.
- a) Articles of Incorporation;
 - b) Federal Taxpayer Registry number or tax identification number;
 - c) Corporate governance structure;
 - d) State whether it is part of a business or commercial group, indicating for such purposes the name, domicile, nationality and corporate purpose of the companies comprising the group;
 - e) Organizational chart including the first and last names, Federal Taxpayer Registry number, the Unique Population Registration Code and the date of birth of its top management down to the second highest level of its organizational hierarchy;
 - f) Identification information for its legal representatives, including Federal Taxpayer Registry number, or tax identification number and date of birth;
 - g) For each partner or shareholder, the following must be provided: (i) complete name, corporate name or trade name; (ii) subscribed and paid-up capital; (iii) percentage of ownership; (iv) Federal Taxpayer Registry number, and (v) Unique Population Registration Code or date of birth or Articles of Constitution of each partner or shareholder. In the case of foreigners, the date of birth or tax identification number or its equivalent must be submitted except for entities that are listed on a stock exchange;

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- h) Information on the Companies that exercise Control or have significant influence;
- i) Affidavit to the effect that its partners, shareholders and top management have not been convicted of any deceitful property crime;
- j) Information on any source of financing (bank, government, the stock market or others) that have been or will be available to meet its obligations under the Contract, in the event it is awarded the Contract;
- k) Tax returns and audited financial statements for the past 2 years; and
- l) In the case of special purpose vehicles, provide details of its legal, corporate and business structure, indicating the parties that have Control or significant influence over it, and submit tax returns and audited financial statements for the past 2 years for the entities that formed the special purpose vehicles.

Such information shall be submitted in Spanish or English, and in case documents are originally in a language other than these two, a simple translation thereof must be submitted. For foreign Companies, the above requirements may be satisfied by submitting equivalent legal documents established by the law or practice of the relevant country.

The USB flash drive containing the backup of the information providing proof of the lawful precedence of financial resources available must be submitted independently with regards of those containing technical, experience and execution, financial and legal Prequalification documents.

10.2 The Convening Authority will send the information listed in the previous subsection to the UIF for the purpose of preventing the use of illegally obtained funds in the projects, based on inter-institutional coordination at the national and international level as may be appropriate pursuant to the Applicable Laws.

10.3 The UIF will provide the Convening Authority with the information it obtains and its conclusions. Such information and conclusions can only be used in the exercise of

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the functions and powers of the Convening Authority in accordance with the Applicable Laws and cannot be disclosed or published by any means.

- 10.4 The Convening Authority will consider the information provided by the UIF to determine whether a particular Interested Party may continue to participate in the Bidding Process.
- 10.5 Interested Parties favorably prequalified for Bid CNH-R01-L01/2014 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call) and/or CNH-R01-L02/2015 (related to the awarding of Production Sharing Contracts for the Extraction of Hydrocarbons in Shallow Waters, Second Call), and/or CNH-R01-L04/2015 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Deep Waters, Fourth Call), and /or CNH-A1-TRION/2016 (related to the awarding of a Production Sharing Contract in Deep Waters), and /or CNH-R02-L01/2016 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call), and/or CNH-R02-L02/2016 (related to the awarding of Licensing Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Second Call) and/or CNH-R02-L03/2016 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Third Call) and / or CNH-A2- AYIN-BATSIL/2017 (relating to the award of a Production Sharing Contract in Shallow Waters) and / or CNH-A3- CÁRDENAS MORA/ 2017 (related to the awarding of a License Contract in onshore Contract Areas) and / or CNH-A4- OGARRIO/ 2017 (related to the awarding of a License Contract in Onshore Contract Areas) and /or CNH-R02-L04/2017 (related to the awarding of License Contracts for Exploration and Extraction of Hydrocarbons in Deep Water, Fourth Call) and / or CNH-R03-L01 / 2017 (related to the awarding of Production Sharing Contracts for Exploration and

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Extraction of Hydrocarbons in Shallow Waters, First Call) and/or CNH-R03-L02/2018 (related to the awarding of Licensing Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Second Call) and/or CNH-R03-L03/2018 (related to the awarding of Licensing Contracts for the Exploration and Extraction of Hydrocarbons in Conventional and Non-Conventional Onshore Contract Areas, Third Call) will be considered as having accredited requirements mentioned in subsection 10.1, unless otherwise indicated by the new review to the requirements submitted to the UIF. For the purposes of the above, CNH-8 Form “Declaration under oath”, stipulating there have been no changes by the Interested Parties in the submitted documents in the Bids above, may be submitted.

Legal Documentation Requirements.

10.6 The legal documentation described herein must be submitted on an individual basis by each Interested Party both physically and in a USB flash drive containing its digitized version in PDF format, (in individual files identifying the document in question) in Spanish. Documents originally in a different language must be submitted by the Interested Party together with a Spanish translation by a certified expert translator authorized in Mexico. In case there is not a translator expert authorized in Mexico who can translate from the source language into Spanish, a simple translation of the source language into English, along with the translation from English to Spanish by an expert translator authorized in Mexico. Interested Parties must submit the documentation below:

- a) Notarized public instrument or certified copy thereof evidencing the Articles of Incorporation or attested copy of the Bylaws, including the name, number and district of the notary public who granted and, if applicable, protocolized such document; and information on its registration in the Public Registry of Commerce, or, as the case

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may be, a letter issued by the notary public evidencing its registration in said Registry is in progress.

For foreign Companies, documents equivalent to the above must be submitted, either originally or with a certified copy providing proof of its legal existence (such as registration before the competent authority), with its corresponding Consulate authentication or *apostille* in accordance with the terms of The Hague Convention of October 5, 1961, as the case may be, in accordance with the Applicable Law;

- b) A copy of a current official identification document of the Interested Party's legal representative. For Mexicans, only a voter identification card with a photograph or a passport or professional certificate will be accepted, and for foreigners, only a passport or document providing proof of their legal stay in Mexico issued by the National Migration Institute will be accepted;
- c) Notarized public deed or certified copy thereof evidencing a general power of attorney of the Interested Party's legal representative to perform administrative acts or its special power of attorney to participate in the Bidding Process on behalf of and to bind the Bidder, granted before a notary public, indicating the name, number and district of the notary that granted and, if applicable, protocolized, such document.

For foreign Companies, documents equivalent to those mentioned above, authorizing the legal representative to act in the name and behalf of the interested Party in the Bidding Process must be submitted in its original or certified copy, with the relevant Consulate legalization or corresponding *apostille*, under The Hague Convention of October 5, 1961, in accordance to the country of origin, as well as the required protocolization before a Mexican notary public, under the Applicable Laws. The

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powers of the legal representatives of the Interested Parties or Bidders must be current during all the stages of the Bidding Process and comply with all formalities indicated in numeral 1.9 of these Bidding Rules;

- d) CNH-3 Form “Declaration of Non-Disqualification”;
- e) CNH-4 Form “Declaration of knowledge and acceptance of laws, rules, administrative regulations, court rulings, and other norms or any decisions issued by any competent Government Authority, and that are current at the time, the requirements and conditions established in the Bidding Rules and the documents comprising them”; and
- f) CNH-5 Form “Confidential Documentation”,

- 10.7 Interested Parties favorably prequalified in the Bidding Processes CNH-R01-L01/2014 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call) and/or CNH-R01-L02/2015 (related to the awarding of Production Sharing Contracts for the Extraction of Hydrocarbons in Shallow Waters, Second Call) , and/or CNH-R01-L04/2015 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Deep Waters, Fourth Call), and /or CNH-A1-TRION/2016 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call), and/or CNH-R02-L02/2016 (related to the awarding of Licensing Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Second Call) and/or CNH-R02-L03/2016 (related to the awarding of Licensing Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Third Call) and / or CNH-A2- AYIN-BATSIL/2017 (relating to the award of a Production

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Sharing Contract in Shallow Waters) and / or CNH-A3- CÁRDENAS MORA/ 2017 (related to the awarding of a License Contract in onshore Contract Areas) and / or CNH-A4- OGARRIO/ 2017 (related to the awarding of a License Contract in Onshore Contract Areas) and /or CNH-R02-L04/2017 (related to the awarding of License Contracts for Exploration and Extraction of Hydrocarbons in Deep Water, Fourth Call) and / or CNH-R03-L01 / 2017 (related to the awarding of Production Sharing Contracts for Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call) and/or CNH-R03-L02/2018 (related to the awarding of Licensing Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Second Call) and/or CNH-R03-L03/2018 (related to the awarding of Licensing Contracts for the Exploration and Extraction of Hydrocarbons in Conventional and Non-Conventional Onshore Contract Areas, Third Call) will be considered as having accredited requirements mentioned in paragraphs a), b), and c) of subsection 10.6, unless otherwise indicated by the new review to the requirements established in this Bidding Rules. Due to the above, CNH-8 Form “Declaration under oath” must be submitted stipulating there have been no changes in the submitted documents in the aforementioned Bids.

- 10.8 The requirements and elements to demonstrate technical, execution and financial experience and capabilities are contained in the following tables and shall be complied by each Interested Party, as the case may be, individually by submitting both physical and digitized PDF version *in separate files identifying the document in question*, and collecting them in the same USB flash drive containing the digitized version of the “*Legal document requirements*” of subsection 10.6.



REQUIREMENTS TO PROVE EXPERIENCE AND TECHNICAL AND EXECUTION CAPABILITIES

10.8.1 Operator in Onshore Contract Areas

TECHNICAL, EXPERIENCE AND EXECUTION CAPABILITIES OF THE OPERATOR	DOCUMENTS TO PROVE TECHNICAL, EXPERIENCE AND EXECUTION CAPABILITIES
To be verified	Documents that shall be submitted
<p>1) To prove:</p> <p>(a) Experience as Operator in one (1) Onshore Exploration and/or Extraction of Hydrocarbons project within the last five (5) years without prejudice to the project having started before or ended within this period; or</p> <p>(b) That the Company or the personnel proposed for the management positions have participated in at least one (1) project implementing secondary or enhanced recovery processes, or in one (1) research project related to secondary or enhanced recovery processes; and</p>	<p>To accredit paragraph a) the Interested Party to prequalify shall file:</p> <p>Concession title, Contract for Hydrocarbon Exploration and/or Extraction or any document issued by a certifying firm or entity or administrating authority of such contract or title, proving the required experience. The document shall be filed in original or certified copy: (i) by a Mexican notary public or (ii) before a foreign notary public with powers to perform such certification, which must be dully apostilled or legalized according to the country of origin.</p> <p>In case the document is not public, the Interested Party shall file the contact information and email addresses of the entity or authority responsible of the execution or issuance of the document, in order to be able to validate the existence of such document.</p> <p>To accredit paragraph b) the Interested Party to prequalify shall file:</p> <p>(i) For the Company:</p> <p>A declaration under oath of the legal representative indicating that the company complies with the experience required in relation to the specifications of paragraph b). Said declaration</p>

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TECHNICAL, EXPERIENCE AND EXECUTION CAPABILITIES OF THE OPERATOR	DOCUMENTS TO PROVE TECHNICAL, EXPERIENCE AND EXECUTION CAPABILITIES
<p><u>For the Contract Areas of Artesa, Bacal-Nelash, and Lacamango</u></p> <p>(c) Operated in fields with a production of at least (2,000) two thousand barrels of oil equivalent per day. This level of production must have been achieved in any of the las five years.</p> <p>For the Contract Areas of Bedel-Gasífero, Cinco Presidentes, Giraldas-Sunuapa y Juspí-Teotleco:</p> <p>(c) Operated in fields with a production of at least (5,000) five thousand barrels of oil equivalent per day. This level of production must have been achieved in any of the last five years.</p>	<p>must be performed before a Mexican notary public, or a foreign notary public duly apostilled or legalized according to the country of origin. The documents must be submitted in original.</p> <p>Ratifications of signatures and content will be inadmissible.</p> <p>(ii) For the designated personnel: Resume of the personnel providing proof of minimum experience of ten (10) years in management and/or operation positions; both in projects of exploration and extraction of hydrocarbons and that have performed or research secondary or enhanced recovery processes.</p> <p>At least three (3) resumes must be submitted, in accordance with the CNH-11 form, attached with a simple copy of the valid official identification of each designated person. The following must be specified: (i) the name of the companies where the personnel has worked; (ii) name of the position; (iii) the responsibilities; (iv) years of service, and (v) name of immediate superior.</p> <p>A declaration under oath whereby the designated personnel states the information contained in the resume is truthful must be attached to each resume. Such declaration must be made by (i) a Mexican notary public or (ii) foreign notary public, duly apostilled or legalized according to the country of origin. The documents must be submitted in original.</p> <p>Ratifications of signatures and content will be inadmissible.</p>

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TECHNICAL, EXPERIENCE AND EXECUTION CAPABILITIES OF THE OPERATOR	DOCUMENTS TO PROVE TECHNICAL, EXPERIENCE AND EXECUTION CAPABILITIES
	<p>To accredit paragraph c) the Interested Party to prequalify shall file:</p> <p>If listed in the stock exchange or issues securities, the 10-K or 20-F form registered before the “<i>Securities and Exchange Commission</i>”, or the equivalent form registered before its counterpart institutions, attesting the minimum production required, or a certified report of production by a certificate firm in the exploration and extraction sector of recognized capacity and international prestige in the speciality. Said report must be submitted in original or certified copy by a Mexican notary public or a foreign notary public and duly apostilled or legalized. The report must mention both the production of oil and/or gas and the total amount produce in Mbpd. To convert the gas production to oil equivalent, the factor of conversion:5,200.9 pc/bpee must be used.</p>
<p>2) It must be proved that (a) the Company and (b) the designated personnel have experience implementing and operating industrial safety and environmental protection management systems in hydrocarbon exploration and/or extraction facilities or projects during the last five (5) years</p>	<p>(a) For the Company: Submit a document explaining and describing the industrial safety, operation security and environmental protection management system in facilities or hydrocarbon exploration and/or extraction projects implemented during the last five (5) years.</p> <p>Additionally, it must be accompanied by (i) technical certificates, audits, inspections or rulings, such as those mentioned below, including, but not limited to: OHSAS 18001 (for security in general, considering external certification), ISO 14001 (for the environment in general, considering external certification); as the case may be, (ii) an opinion issued by a specialized international company in the year that the certificate is requested or the year before, indicating the industrial security and environmental protection management system adjusts to international practice for operation in hydrocarbon exploration and/or extraction projects, or (iii) a certification issued for such purposes by the National Agency for Industrial Security and Environment Protection in the Hydrocarbons Sector.</p>

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TECHNICAL, EXPERIENCE AND EXECUTION CAPABILITIES OF THE OPERATOR	DOCUMENTS TO PROVE TECHNICAL, EXPERIENCE AND EXECUTION CAPABILITIES
	<p>In any of the previous cases, the submitted documentation must prove that the system has been operated at least during the last five (5) years. The documentation referred to herein may be submitted in its original or certified copy by: (i) a Mexican notary public or (ii) by a foreign notary public with powers to issue such certification, which must be duly apostilled or legalized according to the applicable laws in the country of origin.</p> <p>(b) For the designated personnel:</p> <p>Resume of the personnel providing proof of minimum experience of five (5) years in implementation and operation of management systems in industrial safety and environmental protection in hydrocarbon exploration and/or extraction facilities or projects must be submitted.</p> <p>At least one resume in accordance with CNH -12 must be submitted, with an attached copy of the valid official identification of the designated personnel, specifying the companies in which the personnel worked, as well as the industrial and operational safety, and environmental protection systems successfully implemented in exploration and/or extraction facilities or projects.</p> <p>A declaration under oath whereby the designated personnel states the information contained in the resume is truthful must be attached to each resumé. Said declaration must be made by (i) a Mexican notary public or (ii) foreign notary public with powers to perform such certification, which must be duly apostilled or legalized according to the country of origin. The documents must be submitted in original.</p> <p>Ratifications of signatures and content will be inadmissible.</p>

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REQUIREMENTS TO PROVE FINANCIAL CAPABILITIES

10.8.2 Operator of Onshore Contract Areas

FINANCIAL CAPABILITY OPERATORS	DOCUMENTS TO PROVE FINANCIAL CAPABILITY
To be verified	Documents that must be submitted
<p>1) To prove:</p> <p>(a) Total Equity of at least one hundred (100) million dollars; or</p> <p>(b) Total Assets for five hundred (500) million dollars and a credit rating of investment grade.</p> <p>The aforementioned credit rating must be issued by Fitch Ratings, Moody's, Investors Service, Standard & Poors Rating Services or HR Ratings.</p>	<p>If the companies are listed on the stock exchange or issue securities, they must submit a simple copy of the 10-K or 20-K form registered before the "Securities and Exchange Commission", or of the equivalent form registered before its counterpart institutions providing proof of the total equity or assets; or present original or certified copy of financial statements audited by an independent firm of specialized auditors that is certified or registered to perform said activities in accordance with the laws of the country of origin. The financial statements must support the stockholders' equity or the total assets indicated. Likewise, they must present the contact information and the institutional email of the auditor who can confirm the documentation presented.</p> <p>The indicated documents must be presented of each of the last five (5) fiscal years, through which an average of five (5) fiscal years is credited a stockholders' equity or total assets for the amount required; or present only the corresponding documents to the last fiscal year audited according to the country of origin, as long as these, comply with the stockholders' equity or with the total assets required. The documentation above could be presented in English. In case of presenting a certified copy, it must be issued by: (i) a Mexican notary public, or (ii) a foreign notary public with powers to grant said certification, which must be duly apostilled or legalized according to the country of origin.</p> <p>In case the Company accrediting financial capability is incorporated in the same fiscal year that it intends to certify, partial financial statements audited under the legislation of the country of origin may be submitted, so long as total equity and total assets are complied with.</p>

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Comisión Nacional
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	<p>The credit rating of investment grade document must be of the last audited fiscal year, and issued by any of the following credit rating companies: Fitch Ratings, Moody's, Investors Service, Standard & Poors Rating Services or HR Ratings. Only credit rating documents issued by the offices of the aforementioned credit rating companies located in the following cities will be accepted: New York, London, Paris, Toronto or any city in Mexico. Said documents must confirm an investment-grade rating. The document must be submitted in its original form or certified copy by (i) a Mexican notary public, or (ii) a foreign notary public with powers to perform such certification, which must be duly apostilled or legalized under the laws of the country of origin.</p>
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10.8.3 Non-Operator of Onshore Contract Areas

FINANCIAL CAPABILITY NON-OPERATORS	DOCUMENTS TO PROVE FINANCIAL CAPABILITY
To be verified	Documents that must be submitted
<p>1) Total equity of at least fifty (50) million dollars must be proved</p>	<p>If the companies are quoted on the stock exchange or issue securities, they must submit a simple copy of the 10-K or 20-K form registered before the “<i>Securities and Exchange Commission</i>”, or of the equivalent form registered before its counterpart institutions providing proof of the total equity or assets; or submit the original or certified copy of the financials statements audited by an independent auditing firm certified or registered to perform such activities under the laws of the country of origin. Financial statements must support mentioned total equity and total assets. In case audited financial statements are submitted, contact information and institutional email address of the auditor able to confirm the submitted documentation must be provided. The certified copy must be issued by: (i) a Mexican notary public, or (ii) a foreign notary public with powers to perform such certification, which must be duly apostilled or legalized under the laws of the country of origin.</p> <p>The aforementioned documents must be submitted from each one of the last five (5) fiscal years, providing proof of an average of five (5) fiscal years of the total equity for the required amount. Otherwise, documents related to the last audited fiscal year according to the country of origin may be submitted, so long as they comply with the required total equity.</p> <p>In case the Company accrediting financial capability is incorporated in the same fiscal year when it intends to be certified, partial financial statements audited under the legislation of the country of origin may be submitted, so long as total equity is complied with.</p> <p>The above-mentioned documentation may be submitted in English.</p>

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10.9 Interested Parties complying with the requirements set forth in subsections 10.8.1 number 1 paragraph a) and c), and 10.8.2 or 10.8.3 of this Bidding Rules through the documentation submitted in the Bidding Process CNH-R01-L01/2014 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call) and/or CNH-R01-L02/2015 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, Second Call), and/or CNH-R01-L04/2015 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Deep Waters, Fourth Call), and /or CNH-A1-TRION/2016 (related to the awarding of a License Contract in Deep Waters), and /or CNH-R02-L01/2016 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call), and/or CNH-R02-L02/2016 (related to the awarding of Licensing Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Second Call), and/or CNH-R02-L03/2016 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Third Call), and/or CNH-A2- AYIN-BATSIL/2017 (related to the awarding of Production Sharing Contract in Shallow Waters) and /or CNH-A3- Cárdenas Mora/2017 (related to the awarding of a License Contract in Onshore Areas), and /or CNH-A4- OGARRIO/2017 (related to the awarding of a License Contract in Onshore Areas), and/ or CNH-R02-L04/2017 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Deep Waters, Fourth Call), and/or CNH-R03-L01/2017 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call), and/or CNH-R03-L02/2018 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Second Call) and/or CNH-R03-L03/2018 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Conventional and Non-conventional Onshore Contract Areas, Third Call), instead of the submitted documents can submit a CNH-

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8 Form “Declaration under oath” stipulating that there have been no changes in the submitted documents in the aforementioned Bids, unless otherwise stated by a new review the originally requested documents.

10.10 With regards to criteria cited in subsection 10.8.1 and 10.8.2 or 10.8.3, as the case may be, the Operator or Non-Operator may provide proof of compliance with the required capabilities, either on its own or by means of one or more Affiliates or their ultimate Parent Company. In case proof of the required capabilities is provided by means of one or more Affiliates or ultimate Parent Company, the Interested Party must provide proof of the relationship with said Affiliates or ultimate Parent Company by means of: (i) the recent shareholder registry accompanied by a certificate issued by the official with powers to perform such duties, according to the norms and policies of the Interested Party (such as: Sole Administrator, Chairman or Secretary to the Board of Directors). It must be accompanied by the public deed providing evidence of the appointment of such officials. Moreover, the organizational chart(s) describing the relationship between the Companies. The documents must be submitted in their original form or certified copy. In the case a certified copy is submitted, it should be certified by a Mexican notary public or a foreign notary public, and it must be duly legalized before the consulate or *apostilled* under The Hague Convention of October 5, 1961, according to the country of origin; or (ii) by means of public instruments, such as 10-K or 20-F Forms listing the Affiliated of the corporate group where the Interested Party is mentioned, as well as the Companies that wish to have the registry accredited. Likewise, the organization chart describing the relationship among Companies must be attached.

In case of foreign Companies, the relationship between the Interested Party and its Affiliates may be proved by means of documents equivalent to those previously described, according to the Applicable Laws of the country of origin and the internal

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policy regulating said Companies. The foregoing, in case the documentation filed before the CNH accredits such relationship and complies with each of the formalities established in the Bidding Rules.

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11. Integration and Submission of Prequalification Documents

11.1 The Prequalification documentation must be submitted in the following manner:

- a) Documents that, under the Bidding Rules, must be signed by the Interested Party's legal representative to be given legal force, must be submitted with such signature below. The documentation must be contained in 2 or more binders, as the case may be, identified on the front as follows:

<p style="text-align: center;">PREQUALIFICATION DOCUMENTATION <u>FINANCING SOURCES</u> ONSHORE CONTRACT AREAS CALL TO BID CNH-A-C6-7 Asociaciones/2018 <u>(NAME OR COMPANY NAME OF THE INTERESTED</u> <u>PARTY)</u> BIDDING PROCESS Mode: [Operator or Non-Operator] CNH-A6-7 ASOCIACIONES/2018</p>
<p style="text-align: center;">PREQUALIFICATION DOCUMENTATION <u>LEGAL, TECHNICAL, EXECUTION AND FINANCIAL</u> <u>DOCUMENTATION</u> ONSHORE CONTRACT AREAS CALL TO BID CNH-A-C6-7 Asociaciones/2018 <u>(NAME OR COMPANY NAME OF THE INTERESTED</u> <u>PARTY)</u> BIDDING PROCESS Mode: [Operator or Non-Operator] CNH-A6-7 ASOCIACIONES/2018</p>

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The information contained in each binder must be accompanied by the corresponding electronic files in PDF (and submitted in a USB flash drive, in individual files identifying the document in question).

- b) Each binder must be consecutively numbered on the front bottom right corner of the page, without considering backs of pages, indexes or covers. Electronic documentation submitted by means of a USB flash drive must have the same page numbers as the documents submitted physically;
- c) Each binder must contain an index of the dividers it includes, such that each document required by the Convening Authority will have its divider.
- d) It must reference the required documents in objective and quantifiable terms that are customary in the oil industry;
- e) Interested Parties and Bidders may not alter forms contained in the Bidding Rules. Only the parts required for identifying the Company or its legal representative may be altered or adapted;
- f) Forms must be submitted in their original form with the signature of the legal representative;
- g) The information provided will preferably be public information not considered restricted or confidential under the Applicable Laws;
- h) The documents must comply with the legal formalities required for their validity under applicable laws in the country of origin;
- i) It must contain the official contact information of the persons or institutions issuing the documents in order to facilitate their verification; the Interested Party must refrain from entering into any agreements, including confidentiality agreements with such persons or institutions, which may prevent the Bidding

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Committee from verifying the accuracy of the documents to its full satisfaction based on customary practices in the international petroleum industry;

- j) The exchange rate or conversion factor to be considered by the Convening Authority in relation to the amount corresponding to capital investments in exploration and/or hydrocarbon extraction projects, as well as stockholders' equity that is in a currency other than the US Dollar, shall be that of the last day of the closure of the fiscal year of the submitting documents, in relation to the corresponding year; and
- k) Unless otherwise provided, all documents required in subsections 10.6, 10.8, 10.9 and 10.10 of the Bidding Rules must be submitted in Spanish. If a document is originally in a different language, the Interested Party must submit together with the original document a Spanish translation by a certified expert translator authorized in Mexico. In case there is no certified expert translator authorized in Mexico to translate from the source language to Spanish, a simple translation from the source language to English, along with a translation from English to Spanish by a certified expert translator in Mexico.

The Interested Party must also submit CNH-1 Form “Acknowledgment of documents submitted for Prequalification” together with the required Prequalification documents, which will provide a record of the documentation submitted to the Convening Authority. It is noted that, although failure to submit the documents in binders or folders, or, failure to submit them in the order indicated or to number them will not be cause for disqualification; however, it is advisable to follow these instructions to promote order and optimize the Bidding Process.

12. Form of Participation

- 12.1 The prequalified Operator may participate as (i) Individual Bidder and/or (ii) as part of one or more Joint Bidders, along with other Operator(s) or with other Non-

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Operator(s) according to the Bidding Rules. In the case of a prequalified Non-Operator, it may only participate as part of one or more Joint Bidders as long as it has at least one Operator in it, under the Bidding Rules. In all Joint Bidders shall exist an Operator with at least 30% of ownership interest in the Consortium or Joint Venture according to the established in the Bidding Rules.

- 12.2 The request to the Convening Authority for authorization of Bidder Conformation must be submitted at the address of the Convening Authority by clearly and precisely indicating the conformation or how it intends to participate, in the following terms: (i) the prequalified Operators that intend to conform as an Individual Bidders shall submit a freely written document in original, signed by its legal representative, laying out the request, as well as the CNH-9 Form “Letter of Commitment” which shall be also signed by its legal representative accredited before CNH; and (ii) the Companies intending to conform a Joint Bidder shall submit a freely written document in original, signed by its legal representative, laying out the request, accompanied by the CNH-2 Form “Joint Biding Agreement” and the CNH-9 Form “Letter of Commitment”, both of them must be signed by the authorized legal representatives of each Company integrating the Consortium or Joint Venture,. The “Joint Bidding Agreement” will be part of the contracts that, as the case may be, will be awarded.
- 12.3 In case the request submitted by the Interested Party is authorized, the Convening Authority will send to the email address provided by the Interested Party a certificate authorizing it as an Individual Bidder or Joint Bidder, as the case may be, prior ruling by the Governing Body.
- 12.4 A Joint Bidder may submit a Bid in this Bidding Process without the need of forming a new legal entity, under the following provision: Only the Interested Parties with authorization from the Convening Authority to form a Joint Bidder, and therefore have received a certificate authorizing them as Joint Bidders may submit Bids. This will be

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done in the understanding that no other Company or Bidder unauthorized by the Convening Authority, that has not previously prequalified as an Operator or Non-Operator may be incorporated.

In the event that each and every one of the conditions indicated in the Bidding Rules are not complied, the Convening Authority will not grant any authorization to form a Joint Bidder.

12.5 Once the Bidder is formed, no other modification or alteration to the conformation or structure can occur. Therefore, any association attempt or any unauthorized change will constitute grounds for dismissal or not executing the Contract.

12.6 Companies that have jointly accredited the access to the Data Room with license for the access and use of the information, that for ulterior causes during the Bidding Process lose the character of User, or that, individually, do not credit for the payment mentioned in subclause 6.1; must pay the access to the Data Room to be able to submit their Prequalification documents or, if the case, their Bid, as long as it is possible under the Bidding Calendar.

13. Participation of Pemex Exploración y Producción subsidiary of Petróleos Mexicanos, the State Productive Enterprise.

13.1 Pemex Exploración y Producción subsidiary of Petróleos Mexicanos, the State Productive Enterprise will participate in the performance of the Petroleum Activities set forth in the Contracts, in accordance to the conditions established in the CNH-10 Form “Joint Operating Agreement”, with a participation under the following:

a) Joint Bidder

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PARTY	PARTICIPATION PERCENTAGE
Pemex Exploración y Producción	45%
Designated Operator	[]% ¹
Operator/ Non- operator	[]%
Total	100%

b) Individual Bidder

PARTY	PARTICIPATION PERCENTAGE
Pemex Exploración y Producción	45%
Operator	55%
Total	100%

13.2 The participation of Pemex Exploración y Producción subsidiary of Petróleos Mexicanos, the State Productive Enterprise in the Contracts for the Exploration and/or Extraction of Hydrocarbons, do not have the character of a Bidder in a Bidding Process.

13.3 As part of the Prequalification stage in this Bidding Process, the Convening Authority will request the opinion of Pemex Exploración y Producción, subsidiary of Petróleos Mexicanos the State Productive Enterprise.

13.4 The Winning Bidder will be obliged to make an initial payment in favor of Pemex Exploración y Producción subsidiary of Petróleos Mexicanos, the State Productive Enterprise, in accordance to the rules established in the Joint Operating Agreement.

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14. Integration of the Bid

- 14.1 Each Bid shall be submitted in sealed envelopes, as determined by the Convening Authority for such purpose.
- 14.2 Economic Proposals shall be signed by the common legal representative authorized to sign the Bid. In the case of Joint Bidders, it may be signed by each member of the Joint Bidders.
- 14.3 Bidders must consider the provisions of the Bidding Rules and the Contract to determine the values for their Economic Proposal. For further reference, see subsection 17.2 of the Bidding Rules.
- 14.4 In the public submission and opening of Bids act, the Bidder shall file the CNH-7 Form “Economic Proposal” for each Contract Area. The Bid shall contain the following documentation:
- a) A sealed envelope for each Contract Area, including:
 - i) The CNH-7 Form “Economic Proposal,” which must be signed according to the established in subsection 14.2. The form will contain the declaration under oath that the Economic Proposal has been made and submitted independently and in no collaboration with any other Bidder;
 - ii) The Bid Bond of the Bid, in terms of the following paragraph:

In order to guarantee the reliability seriousness of each Bid, the Bidder shall submit a stand-by letter of credit in favor of CNH duly issued or confirmed by a Credit Institution with legal operations in Mexico, with a total value of USD\$ 250,000.00 (two hundred and fifty thousand dollars, legal tender of the United States of America), and valid for 150 (one hundred and fifty additional calendar days after the Bid submission. Such Stand-by letter of credit shall be subject to International Uses related to Credits ISP98 quotas, issued by the International

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Chamber of Commerce, publication 590 (International Stand-by Practices - ISP98) and as long as there is no contradiction with such Practices, this Letter of Credit will be governed and interpreted by the Federal laws of the United Mexican States.

15. Effective Period of Bids

- 15.1 The Bids of the Winning Bidder and the second-place Bidder shall remain in effect for 150 (one hundred and fifty) additional calendar days from the date on which they were submitted. In exceptional circumstances, the Convening Authority may decide to extend the effective period of Bids, which will be notified in writing to the corresponding Bidder. In such a case, the effective period of the Bid Bond will be extended for an additional period up to the original effective period of the Economic Proposal.
- 15.2 At the bid submission and opening act, the Bid Bond will be returned to the Bidders whose Bids are declared non-winning or are rejected. The Bid Bonds of the Winning Bidder and the second-place Bidder will be returned once the corresponding Contract has been executed.
- 15.3 The Bid Bond may be executed in the following circumstances:
- a. If the Winning Bidder or second-place Bidder withdraws its Bid before entering into the awarded Contract;
 - b. If the Winning Bidder does not execute the Contract on the date indicated in the minutes of the Award Decision;
 - c. If the second-place Bidder does not execute the Contract on the date indicated by the Convening Authority, as the case may be;
 - d. If the Winning Bidder, or, as the case may be, the second-place Bidder, does not submit the Performance Guarantee or the Corporate Guarantee concurrently with the

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execution of the Contract by its provisions and on the dates established by the Convening Authority;

- e. If the Convening Authority requires to extend the Bid Bond for the Winning Bidder or the second-place Bidder and it is not submitted properly and in time as required;
- f. If the Winning Bidder, or as the case may be, the second- place Bidder, submits false information to the Convening Authority during any stage of the Bidding Process;
- g. If any of the members of a Joint Bidder refuses to sign the Contract or purports to modify the terms of its participation indicated in the Joint Bidding Agreement submitted to the Convening Authority.

In the event the Bid Bond is executed, the guaranteed funds will be deposited in an account designated for such purpose by CNH for the benefit of the Mexican Petroleum Fund for Stabilization and Development.

16. Submission and Opening of Bids

- 16.1 The submission of Bids will take place at the relevant act, on the date and at the time indicated in the Bidding Calendar. This session will be held in the presence of a notary public and will be live broadcast through the Web Page and other electronic media determined by the Convening Authority.
- 16.2 Each Bidder will be responsible for and must consider and pay all costs related to the preparation and submission of its Bid.
- 16.3 Each Bidder can only submit one Bid for each Contract Area.
- 16.4 Bidders participating in the Bid submission and opening act must consider the following requirements:

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- a. The Bid must be submitted personally by the Bidder's legal representative or the Joint Bidder's common representative, in accordance with the Bidding Rules and as indicated by the Convening Authority.
- b. The Bidders must register at the entrance to submit their Bids, where they will gain access to the verification table upon order of arrival, where the envelopes containing their Bids will be submitted to Assistants to the Committee, so they proceed to verify them in accordance with the resolutions of the Bidding Committee. For registration, the legal representative of each Bidder must present the original and a copy of the legal representative's official identification document, which, for Mexicans, can be a voter identification card with photograph, a passport or a professional certificate, and for foreigners, a passport or the document confirming their legal stay in Mexico, issued by the National Migration Institute of Mexico;
- c. Once the Bidder's legal representative is registered at the Bid submission and opening act, the legal representative is obligated to submit the corresponding envelopes;
- d. The legal representative of each Bidder may be accompanied only by one person who has previously registered, and
- e. No Bidder may submit any Bid which is not contained in a sealed envelope, duly sealed and signed in accordance with section b) of this subsection.

In case the Bidder does not submit a Bid for any of the Contract Areas, it must register as a guest at the Submission and Opening of Bids Act.

16.5 The Bids will be announced at the Bid submission and opening act, in accordance with the following:

- a) For each Contract Area, the Bidding Committee will undertake the following:
 - Bid submission stage. Bids will be submitted in the same order as the Bidders' legal representatives registered at the entrance of the event, according to the Convening Authority's instructions.

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Once all Bids have been received, in the same order as the above, the Bidding Committee will:

- Show the values of the biddable variables for each Contract Area in accordance with the provisions of subsection 17.1, Section III of these Bidding Rules;
 - Open the Bids received;
 - Verify that the proposed values of the biddable variables are within the ranges established by the Ministry of Finance, and
 - Announce the result of the opening of Bids and those that are not solvent in accordance with the point above, per Contract Area.
- Bids evaluation stage. The Bidding Committee will evaluate the Bids, verifying that they satisfy the requirements set forth in the Bidding Rules.
- 16.6 Based on the results of the assessment, the Bidding Committee will issue a minute indicating the name of the Winning Bidder of each Contract Area. The Committee will also indicate the second-place Bidder and, if applicable, the Bids that have been rejected. The execution and completion of each of the stages indicated above will be recorded in the minutes. The minutes will be published on the Web Page.
- 16.7 The Governing Body will be in charge of formalizing the Award Decision and the Contract Award within the periods established in the Bidding Calendar.

17. Biddable variables and award criteria.

- 17.1 In accordance with articles 6, paragraph VIII, and 9 of the Regulation of the Hydrocarbon Revenue Law, the Ministry of Finance by official notice 349-B-444

dated June 14, 2018, determined the following acceptable values of the Additional Royalty for the Contract Areas:

Contract Area	Additional Royalty Single Value
Artesa	15.00%
Bacal-Nelash	15.00%
Bedel-Gasífero	15.00%
Cinco Presidentes	15.00%
Giraldas Sunuapa	6.00%
Juspi-Teotleco	15.00%
Lacamango	15.00%

17.2 The value of the Economic Proposal will correspond in the first place to the value of the Additional Royalty, as a percentage of the Hydrocarbon Contract Value, and in second place, to the additional amount of the cash offer, under the following rules:

- 1) The value of the Additional Royalty for the Contract Areas in accordance with the values of subsection 17.1 of this Bidding Rules.
- 2) The additional amount of the cash offer payable under subsection 17.4 of this Bidding Rules.

17.3 The award criteria to define the Winning Bidder is to award that who offers the value of the Additional Royalty and the higher additional cash offer, which has to be paid in accordance to the following subsection:

17.4 The additional cash offer proposed by the Winning Bidder is going to be distributed between the State and Pemex Exploración y Producción subsidiary of Petróleos Mexicanos, the State Productive Enterprise, under the following:

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- a. The 80% of the additional cash offer is added to the initial cash contribution in favor of Pemex Exploración y Producción subsidiary of Petróleos Mexicanos, the State Productive Enterprise described in subsection 13.4 of the Bidding Rules, subject to the established in the Joint Operating Agreement.
 - b. The 20% of the additional cash offer will be paid as a cash amount in favor to the State.
- 17.5 The Winning Bidder must pay the additional cash offer in favor of the State by wire transfer to the Mexican Petroleum Fund for Stabilization and Development, prior to the execution of the Contract and submit the corresponding proof of transfer on the date of execution.
- 17.6 In case of a tie, the sortition method to decide the Winning Bidder will be used, without prejudice of the payment obligations under subsections 13.4, 17.2, 17.4, and 17.5 of this Bidding Rules. For such purpose, each tied Bidder will be assigned a different number, and all numbers will be placed in a transparent container from which the Committee Secretary will randomly draw one number. The Bidder to whom the first drawn number corresponds will be the Winning Bidder, and so on.

18. Reasons for Rejection of Bids

- 18.1 The following will be reasons for rejecting Bids:
- a) The submission of incomplete, illegible, inconsistent, unclear information or the omission of any document or information required in the Bidding Rules;
 - b) Bids that are conditioned or contain corrections, erasures or additions or have not been prepared in accordance with the Bidding Rules, or, as the case may be, are not signed by hand;

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- c) When a Company submits more than one Bid for the same Contract Area, either (i) individually; (ii) by direct or indirect participation in more than one Joint Bidder, or (iii) individually by Companies under which it exerts control, excluding the indirect participation of funding sources, such as investment funds. The foregoing is subject to Companies safeguarding due compliance of confidentiality provisions executed on the occasion of its participation;
- d) The Convening Authority becomes aware that the Bidder falls under any of the circumstances of the Companies that cannot participate in the Bidding Process or to enter into a Contract with the federal government;
- e) The Convening Authority becomes aware that the Bidder submitted false or misleading information;
- f) Bidder's infringement of any obligation under the license for the use of the information;
- g) Failure by the Bidder to guarantee its bid by providing a Bid Bond;
- h) Involvement of any Bidder in actions tending to unduly influence the outcome of the Bidding Process;
- i) Any substantial change in the information or documents provided by the Bidder relating to Prequalification;
- j) Any unauthorized association or unauthorized change in the composition of any Bidder;
- k) That the value offered in the Economic Proposal is outside the established parameters by the Ministry of Finance; and
- l) The other provisions of the Bidding Rules and the Applicable Laws.

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19. Contract Award and Award Decision

19.1 The Bidding Committee will submit the minutes prepared with respect to the Bid submission and opening act to the Governing Body, in order for it to issue the Award Decision and to award each Contract. The Governing Body will also order the publication of the relevant Award Decision in the Official Gazette of the Federation.

20. Bidding Process Declared Deserted

20.1 The Convening Authority can declare the Bidding Process to be totally or partially deserted when:

- a) No Bids are received;
- b) The Interested Parties do not meet the requirements established in the Prequalification stage, or
- c) All Bids are rejected.

20.2 In such case, the Award Decision will explain the reasons why the Bidding Process was declared as deserted and will not impose any obligation on the Convening Authority to reimburse any of the Bidders for the expenses they incurred as a result of participating in the Bidding Process.

21. Cancellation of the Bidding Process

21.1 The Convening Authority can cancel the Bidding Process for all or any Contract Areas at any time and any reason. The foregoing will not impose any obligation on the Convening Authority to reimburse any of the Bidders for the expenses they incurred as a result of participating in the Bidding Process.

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22. Means of Appeal

22.1 On the basis of Article 25 of the Hydrocarbons Law, the only available action against the resolutions whereby the Winning Bidder is determined, or the Bidding Process is declared deserted is an indirect appeal trial (*Amparo indirecto*). The actions relating to the Bidding Process and award of the Contracts are considered matters of public policy and social interest.

23. Contract Execution

23.1 Contracts can only be executed with State Productive Enterprises or Legal Entities (pursuant to Article 31, of the Hydrocarbon Revenue Law) that comply with the following requirements:

- a) Be a Mexican resident for tax purposes;
- b) To have the sole purpose of the Exploration and Extraction of Hydrocarbons, without prejudice to the State Productive Enterprises or Legal Entities to perform the activities required to execute their objective, as contracting, acquiring and subletting materials or equipment, or performing any other legal act, including trading acts. Said acts might comprise the alienation of Hydrocarbons obtained under a Contract, without entailing the activities mentioned in the Third Title of the Law, and
- c) They do not pay taxes under the optional tax regime for groups of companies referenced in Chapter VI of Title II of the Income Tax Law.

23.2 The Award Decision notice will make enforceable the rights and obligations established in the Contract. The notice obliges the Winning Bidder to execute the corresponding License Contract for the Exploration and Extraction of Hydrocarbons,

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through the Mexican legal entity established by for such purpose, at the venue, and on the date and time provided in the Bidding Calendar or the Award Decision.

- 23.3 If an Individual Bidder, a Joint Bidder or any of its members forms a special purpose company for the execution and performance of the Contract, it will be signed by such company on the terms provided in the preceding paragraph in its capacity as Contractor, and by the above-mentioned Individual Bidder or member of the Joint Bidder as a joint and several obligors. In such a case, the Individual Bidder or member of the Joint Bidder must be part of and preserve the Control of the new special purpose company formed for such purpose. No company formed to execute the Contract may include a different person than the members of the corporate group to which the Bidder belongs.
- 23.4 If the Contract is not executed within the period established for such purpose for reasons attributable to the Winning Bidder, the Convening Authority may award the Contract to the second-place Bidder.
- 23.5 Before executing the Contract, the Winning Bidder shall present, among others, the following documents:
- a) Articles of Incorporation;
 - b) Power of attorney of the legal representative;
 - c) Corporate Guarantee;
 - d) Performance Guarantee;
 - e) Opinion issued by the Tax Administration Service proving compliance with tax obligations;
 - f) Federal Taxpayer Registry number or its equivalent in the bidder's country of origin;
 - g) Proof of Legal and tax domicile,

The Registry of the Conformation of the Administration System issued by the National Agency for Industrial Security and Environment Protection in the

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Hydrocarbons Sector, or in case the Winning Bidder does not have such Registry, it must file a copy of the acknowledgment of the request of registration.

- h) Copy of the acknowledgment of the request of the Authorization of the Implementation Program of the Administration System filed before the National Agency for Industrial Security and Environment Protection in the Hydrocarbons Sector.
 - i) Form CNH-11 “Joint Operating Agreement” duly signed;
 - j) For the Contract Areas established in the Contract, a provisional program in terms of the Applicable Law to be approved by CNH. Such provisional program shall include at least the following:
 - (i) A proposal of activities that allows the operative continuity in the Extraction activities in the Fields during the first year from the Effective Date, and
 - (ii) Defining the delivering and reception procedures of Hydrocarbons in the Contract Area in terms of the Applicable Law.
 - k) Other documents required by the Convening Authority in terms of the established in the Bidding Rules, the Contract and the Applicable Laws.
- 23.6 In the event the Winning Bidder fails to submit the stipulated documentation, it will not be allowed to execute the Contract, and the Convening Authority will be free to award the relevant Contract to the Bidder whose Economic Proposal was in second place.

24. Confidentiality conditions

- 23.1 The information submitted by Bidders shall be identified as confidential in CNH-5 Form “Confidential Documentation”. The Convening Authority will evaluate the treatment that will be given to such information according to the Applicable Law.

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Comisión Nacional
de Hidrocarburos

**CALL FOR BID CNH-A-C6-7 ASOCIACIONES/2018
CNH-A-C6-7 ASOCIACIONES/2018 BIDDING RULES
JULY 18, 2018**

UNOFFICIAL ENGLISH TRANSLATION

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SECTION IV. CONTRACT AREAS

COORDINATES AND SPECIFICATION OF THE CONTRACT AREAS

The information on each Contract Area that must be considered is provided in Annex 1 of the corresponding Contract Model.

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SECTION V. MINIMUM WORK PROGRAM

The Minimum Work Program that must be considered is provided in Annex 5 in the Contract Model of each Contract Area.

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CALL FOR BID CNH-A-C6-7 ASOCIACIONES/2018
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SECTION VI. CONTRACT

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SECTION VII. FORMS

CNH-1 FORM ACKNOWLEDGMENT OF DOCUMENTS SUBMITTED FOR PREQUALIFICATION

BID: CNH-A6-7 ASOCIACIONES/2018
COMPANY: _____
TYPE OF INTERESTED PARTY: *(mention the character as the Company intends to prequalify: Operator or Non-Operator)* _____

SOURCE OF FINANCIAL RESOURCES

Annex	Document	Bidding Rules Requirement	Pages
PRF / [Divider No.]		Articles of Incorporation	
PRF / [Divider No.]		Federal Taxpayer Registry number or tax identification number;	
PRF / [Divider No.]		Corporate governance structure;	
PRF / [Divider No.]		State whether the company is part of a business or commercial group, indicating for such purposes the name, domicile, nationality and corporate purpose of each of the companies comprising the group;	
PRF / [Divider No.]		Organizational chart including the first and last names, Federal Taxpayer Registry number, Unique Population Registration Code	

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		and date of birth of its top management down to the second highest level of its organizational hierarchy;	
PRF / [Divider No.]		Personal information of its legal representatives, including Federal Taxpayer Registry number, tax identification number, and date of birth	
PRF / [Divider No.]		Regarding each partner or shareholder, the following information must be provided: (i) complete name or corporate name or business name; (ii) subscribed and paid capital; (iii) percentage of ownership; (iv) Federal Taxpayer Registry number, and (v) Unique Population Registration Code or date of birth or Articles of Incorporation. Date of birth, tax identification number or its equivalent must be submitted in the case of foreigners, except for entities that are listed on the stock exchange;	
PRF / [Divider No.]		Information of the Companies that exercise Control or have significant influence	
PRF / [Divider No.]		Affidavit to the effect that its partners or shareholders and its principal directors and officers have not been convicted of any deceitful property crime (<i>delito patrimonial doloso</i>);	
PRF / [Divider No.]		Information of any source of financing (bank, government, the stock market or other) that has been or will be available to it, in order to comply with the obligations established in the Contract, in the event of resulting awarded with a Contract;	
PRF / [No. of tab]		Tax returns and audited financial statements for the past 2 years, and	
PRF / [No. of tab]		In the case of special purpose vehicles, its legal, corporate and business structure shall be provided in detail, indicating the parties that have Control or significant influence over it, as well as to file	

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		the tax returns and audited financial statements for the past 2 years of the entities that formed the special purpose vehicles.	
PRF / [No. of tab]		File a USB flash drive with information indicating the “Source of Financial Resources.”	
TECHNICAL, EXPERIENCE AND EXECUTION CAPABILITIES			
Annex	Description	Bidding Rules Requirements	Pages
PECTE / [Divider No.]	<p>1) To prove:</p> <p>a) Experience as Operator in one (1) Onshore Exploration and/or Extraction of Hydrocarbons project within the last five (5) years without prejudice to the project having started before or ended within this period; or</p> <p>b) That the Company or the personnel proposed for the management positions have participated in at least one (1) project implementing secondary or enhanced recovery processes, or in one (1) research project related to</p>	<p>To accredit paragraph a) the Interested Party shall file:</p> <p>Concession title, Contract for Hydrocarbon Exploration and/or Extraction or any document issued by a certifying firm or entity or administrating authority of such contract or title, proving the required experience. The document shall be filed in original or certified copy: (i) by a Mexican notary public or (ii) before a foreign notary public with powers to perform such certification, which must be dully apostilled or legalized according to the country of origin.</p> <p>In case the document is not public, the Interested Party shall file the contact information and email addresses of the entity or authority responsible of the execution or issuance of the document, in order to be able to validate the existence of such document.</p> <p>To accredit paragraph b) the Interested Party shall file:</p> <p>(i) For the Company:</p>	

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	<p>secondary or enhanced recovery processes; and</p> <p><u>For the Contract Areas of Artesa, Bacal-Nelash and Lacamango</u></p> <p>c) Operated in fields with a production of at least (2,000) two thousand barrels of oil equivalent per day. This level of production must have been achieved in any of the last five years.</p> <p><u>For the Contract Areas of Bedel-Gasífero, Cinco Presidentes, Giraldas-Sunuapa y Juspí-Teotleco:</u></p> <p>d) Operated in fields with a production of at least (5,000) five thousand barrels of oil equivalent per day. This level of production must have been</p>	<p>A declaration under oath of the legal representative indicating that the company complies with the experience required in relation to the specifications of paragraph b). Said declaration must be performed before a Mexican notary public, or a foreign notary public duly apostilled or legalized according to the country of origin. The documents must be submitted in original.</p> <p>Ratifications of signatures and content will be inadmissible.</p> <p>(ii) For the designated personnel: Resume of the personnel providing proof of minimum experience of ten (10) years in management and/or operation positions; both in projects of exploration and extraction of hydrocarbons and that have performed or research secondary or enhanced recovery processes.</p> <p>At least three (3) resumes must be submitted, in accordance with the CNH-11 form, attached with a simple copy of the valid official identification of each designated person. The following must be specified: (i) the name of the companies where the personnel has worked; (ii) name of the position; (iii) the responsibilities; (iv) years of service, and (v) name of immediate superior.</p> <p>A declaration under oath whereby the designated personnel states the information contained in the resume is truthful must be attached to each resume. Such declaration must be made by (i) a Mexican notary public or (ii) foreign notary public, duly apostilled</p>	
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	<p>achieved in any of the last five years</p>	<p>or legalized according to the country of origin. The documents must be submitted in original.</p> <p>Ratifications of signatures and content will be inadmissible.</p> <p>To accredit paragraph c) the Interested Party to prequalify shall file:</p> <p>If listed in the stock exchange or issues securities, the 10-K or 20-F form registered before the “<i>Securities and Exchange Commission</i>”, or the equivalent form registered before its counterpart institutions, attesting the minimum production required, or a certified report of production by a certificate firm in the exploration and extraction sector of recognized capacity and international prestige in the speciality. Said report must be submitted in original or certified copy by a Mexican notary public or a foreign notary public and duly apostilled or legalized. The report must mention both the production of oil and/or gas and the total amount produce in Mbpd. To convert the gas production to oil equivalent, the factor of conversion:5,200.9 pc/bpee must be used</p>	
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	<p>2) It must be proved that (a) the Company and (b) the designated personnel have experience implementing and operating industrial safety and environmental protection management systems in hydrocarbon exploration and/or extraction facilities or projects during the last five (5) years</p>	<p>a) For the Company: Submit a document explaining and describing the industrial safety, operation security and environmental protection management system in facilities or hydrocarbon exploration and/or extraction projects implemented during the last five (5) years.</p> <p>Additionally, it must be accompanied by (i) technical certificates, audits, inspections or rulings, such as those mentioned below, including, but not limited to: OHSAS 18001 (for security in general, considering external certification), ISO 14001 (for the environment in general, considering external certification); as the case may be, (ii) an opinion issued by a specialized international company in the year that the certificate is requested or the year before, indicating the industrial security and environmental protection management system adjusts to international practice for operation in hydrocarbon exploration and/or extraction projects, o (iii) a certification issued for such purposes by the National Agency for Industrial Security and Environment Protection in the Hydrocarbons Sector.</p> <p>In any of the previous cases, the submitted documentation must prove that the system has been operated at least during the last five (5) years. The documentation referred to herein may be submitted in its original or certified copy by: (i) a Mexican notary public or (ii) by a foreign notary public with powers to issue such certification, which must be duly apostilled or legalized according to the applicable laws in the country of origin.</p> <p>b) For the designated personnel: Resume of the personnel providing proof of minimum experience of five (5) years in implementation and operation of management systems in</p>	
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		<p>industrial safety and environmental protection in hydrocarbon exploration and/or extraction facilities or projects must be submitted.</p> <p>At least one resume in accordance with CNH -12 must be submitted, with an attached copy of the valid official identification of the designated personnel, specifying the companies in which the personnel worked, as well as the industrial and operational safety, and environmental protection systems successfully implemented in exploration and/or extraction facilities or projects.</p> <p>A declaration under oath whereby the designated personnel states the information contained in the resumé is truthful must be attached to each resumé. Said declaration must be made by (i) a Mexican notary public or (ii) foreign notary public with powers to perform such certification, which must be duly apostilled or legalized according to the country of origin. The documents must be submitted in original.</p> <p>Ratifications of signatures and content will be inadmissible.</p>	
FINANCIAL CAPABILITY OF THE OPERATOR			
Annex	Description	Bidding Rules Requirement	Pages
[AD Code] - PCF / [Divider No.]	<p>1) To prove:</p> <p>a) Total Equity of at least one hundred (100) million dollars; or</p> <p>b) Total assets for five hundred (500) million dollars and a</p>	<p>If the companies are listed on the stock exchange or issue securities, they must submit a simple copy of the 10-K or 20-K form registered before the “Securities and Exchange Commission”, or of the equivalent form registered before its counterpart institutions providing proof of the total equity or assets; or present original or certified copy of financial statements audited by an independent firm of specialized auditors that is certified or registered to perform said activities in accordance with the laws of the country of origin. The financial statements must support the</p>	

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	<p>credit rating on investment grade.</p> <p>The above according to the established by Fitch Ratings, Moody's Investors Service or Standard & Poors Rating Services, or HR Ratings.</p>	<p>stockholders' equity, or the total assets indicated. Likewise, they must present the contact information and the institutional email of the auditor who can confirm the documentation presented.</p> <p>The indicated documents must be presented of each of the last five (5) fiscal years, through which an average of five (5) fiscal years is credited a stockholders' equity or total assets for the amount required; or present only the corresponding documents to the last fiscal year audited according to the country of origin, as long as these, comply with the stockholders' equity or with the total assets required. The documentation above could be presented in English. In case of presenting a certified copy, it must be issued by: (i) a Mexican notary public, or (ii) a foreign notary public with powers to grant said certification, which must be duly apostilled or legalized according to the country of origin.</p> <p>In case the Company accrediting financial capability is incorporated in the same fiscal year that it intends to certify, partial financial statements audited under the legislation of the country of origin may be submitted, so long as total equity and total assets are complied with.</p> <p>The credit rating of investment grade document must be of the last audited fiscal year and issued by any of the following credit rating companies: Fitch Ratings, Moody's, Investors Service, Standard & Poors Rating Services or HR Ratings. Only credit rating documents issued by the offices of the aforementioned credit rating companies located in the following cities will be accepted: New York, London, Paris, Toronto or any city in Mexico. Said documents must confirm an investment-grade rating. The document must be submitted in its original form or certified copy by (i) a Mexican notary public, or (ii) a foreign</p>	
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notary public with powers to perform such certification, which must be duly apostilled or legalized under the laws of the country of origin.

FINANCIAL CAPABILITY OF THE NON-OPERATOR

Annex	Description	Bidding Rules Requirement	Pages
[AD Code] - PRDL /[Divider No.]	<p>To prove:</p> <p>a) Total equity of at least fifty (50) million dollars must be proved</p>	<p>If the companies are quoted on the stock exchange or issue securities, they must submit a simple copy of the 10-K or 20-K form registered before the “<i>Securities and Exchange Commission</i>”, or of the equivalent form registered before its counterpart institutions providing proof of the total equity or assets; or submit the original or certified copy of the financial statements audited by an independent auditing firm certified or registered to perform such activities under the laws of the country of origin. Financial statements must support mentioned total equity and total assets. In case audited financial statements are submitted, contact information and institutional email address of the auditor able to confirm the submitted documentation must be provided. The certified copy must be issued by: (i) a Mexican notary public, or (ii) a foreign notary public with powers to perform such</p>	

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		<p>certification, which must be duly apostilled or legalized under the laws of the country of origin.</p> <p>The aforementioned documents must be submitted from each one of the last five (5) fiscal years, providing proof of an average of five (5) fiscal years of the total equity for the required amount. Otherwise, documents related to the last audited fiscal year according to the country of origin may be submitted, so long as they comply with the required total equity.</p> <p>In case the Company accrediting financial capability is incorporated in the same fiscal year when it intends to be certified, partial financial statements audited under the legislation of the country of origin may be submitted, so long as total equity is complied with.</p> <p>The above-mentioned documentation may be submitted in English.</p>	
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LEGAL DOCUMENTATION REQUIREMENTS

Annexo	Description	Bidding Rules Requirement	Pages
[AD Code] - PRDL /[Divider No.]		<p>a) Notarized public instrument or certified copy thereof evidencing the Articles of Incorporation or attested copy of the Bylaws, including the name, number and district of the notary public who granted and, if applicable, protocolized such document; and information on its registration in the Public Registry of Commerce, or, as the case may be, a letter issued by the notary public evidencing its registration in said Registry is in progress.</p> <p>For foreign Companies, documents equivalent to the above must be submitted, either originally or with a certified copy providing proof of its legal existence (such as registration before the competent authority), with its corresponding Consulate authentication or <i>apostille</i> in accordance with</p>	

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		the terms of The Hague Convention of October 5, 1961, as the case may be, in accordance with the Applicable Law;	
[AD Code] - PRDL /[Divider No.]		b) A copy of a current official identification document of the Interested Party’s legal representative. For Mexicans, only a voter identification card with photograph or a passport or professional certificate will be accepted, and for foreigners, only a passport or document providing proof of their legal stay in Mexico issued by the National Migration Institute will be accepted;	
[AD Code] - PRDL /[Divider No.]		c) Notarized public deed or certified copy thereof evidencing a general power of attorney of the Interested Party’s legal representative to perform administrative acts or its special power of attorney to participate in the Bidding Process on	

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Comisión Nacional
de Hidrocarburos

CALL FOR BID CNH-A-C6-7 ASOCIACIONES/2018
CNH-A-C6-7 ASOCIACIONES/2018 BIDDING RULES
JULY 18, 2018

		<p>behalf of and to bind the Bidder, granted before a notary public, indicating the name, number and district of the notary that granted and, if applicable, protocolized, such document.</p> <p>For foreign Companies, documents equivalent to those mentioned above, authorizing the legal representative to act in the name and behalf of the interested Party in the Bidding Process must be submitted in its original or certified copy, with the relevant Consulate legalization or corresponding <i>apostille</i>, under The Hague Convention of October 5, 1961, in accordance to the country of origin, as well as the required protocolization before a Mexican notary public, under the Applicable Laws. The powers of the legal representatives of the Interested Parties or Bidders must be current during all the stages of the Bidding Process and comply with all formalities indicated in numeral 1.9 of these Bidding Rules;</p>	
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Comisión Nacional
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CALL FOR BID CNH-A-C6-7 ASOCIACIONES/2018
CNH-A-C6-7 ASOCIACIONES/2018 BIDDING RULES
JULY 18, 2018

[AD Code] - PRDL /[Divider No.]		CNH-3 Form “Declaration of Non-Disqualification”;	
[AD Code] - PRDL /[Divider No.]		CNH-4 Form “Declaration of knowledge and acceptance of the laws, regulations, general administrative provisions, decrees, administrative orders, court rulings and other norms or decisions of any kind issued by any competent Government Authority that are current at the time, requirements and conditions established in the Bidding Rules and the documents that comprise it”.	
[AD Code] - PRDL /[Divider No.]		CNH-5 Form “Confidential Documentation”	
[AD Code] - PRDL /[Divider No.]		A relation, as the case may be, of all the information accrediting the relationship between affiliates.	
[AD Code] - PRDL /[Divider No.]		Submit a USB flash drive with digitized documents regarding the financial, technical, execution and legal capabilities.	

Comments of the Bidding Committee

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CNH-2 FORM. JOINT BIDDING AGREEMENT

This JOINT BIDDING AGREEMENT, is entered into by _____, represented by _____; _____ represented by _____ and _____ represented by _____ (*list all Companies and their legal representatives*) (the “Members”), respectively, to submit a joint Bid in the Bidding Process **CNH-A6-7 ASOCIACIONES/2018**, for the award for the selection of partners for Pemex Exploración y Producción, subsidiary of Petróleos Mexicanos, the State Productive Enterprise in order to carry Exploration and Extraction of Hydrocarbons activities under License Contracts in Onshore Contract Areas, in accordance with the Call to Bid **CNH-A-C6-7 ASOCIACIONES/2018**, published by the National Hydrocarbons Commission in the Official Gazette of the Federation on April 27, 2018, in accordance with the following declarations and Articles:

DECLARATIONS

I. Company _____ declares that:

I.1. It is a company organized and existing under the laws of _____, and its legal existence is evidenced by _____, granted before _____, registered in _____.

I.2. Its domicile is located at _____.

I.3. Mr. _____, evidences his personality and authority by _____, stating under oath that, as of the date of execution of this agreement, his authority has not been revoked, limited or modified in any way.

II. Company _____ declares that:

II.1. It is a company organized and existing under the laws of _____, and its legal existence is evidenced by _____, granted before _____, registered in _____.

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II.2. Its domicile is located at _____.

II.3. Mr. _____, evidences his personality and authority by _____, stating under oath that, as of the date of execution of this agreement, his authority has not been revoked, limited or modified in any way.

III. Company _____ declares that:

III.1. It is a company organized and existing under the laws of _____, and its legal existence is evidenced by _____, granted before _____, registered in _____.

III.2. Its domicile is located at _____.

III.3. Mr. _____, evidences his personality and authority by _____, stating under oath that, as of the date of execution of this agreement, his authority has not been revoked, limited or modified in any way.

IV. The Members declare that:

IV.1. They agree to execute this agreement for the purpose of participating jointly in the Bidding Process in accordance with the Bidding Rules;

IV.2. That they have an acknowledgement that Pemex Exploración y Producción, a subsidiary of Petróleos Mexicanos, the State Productive Enterprise, has participation of 45% in the Exploration and/or Extraction of Hydrocarbons Contract.

IV.3 That they designate as their joint domicile the located in _____, and as their joint e-mail address to hear and receive notices _____, and

IV.3. Intending to be legally bound, they agree as follows:

CLAUSES

FIRST: Object. The Members agree to form a group in order to submit a joint Bid to participate in the Bidding Process in the form of a Joint Bidder.

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SECOND: Activities and responsibilities that each Company agrees to perform and assume. If declared Winning Bidder, the Members agree to the following: (*obligations and activities must be established for each one of the ways they wish to participate as Joint Bidder, i.e., i) Joint Bidder "A", ii) Joint Bidder "B", iii) Joint Bidder "C" ...*)

I. _____ agrees to perform: (*description of the obligations and activities that it shall perform*).

II. _____ agrees to perform: (*description of the obligations and acts that it shall perform*)

III. _____ agrees to perform: (*description of the obligations and activities that it shall perform*).

THIRD: Appointment of the common representative for submission of the Bid. The Members agree that Company _____ will be the common representative for submission of the Bid. As such, the legal representative of _____, Mr. _____, will have the necessary and sufficient authority to act in the name and on behalf of the Members vis-à-vis the Convening Authority, in each and every act and stage of the Bidding Process and in those derived therefrom, as well as to sign all kinds of documents and receive all kinds of notices including personal notices, in accordance with the power of attorney registered before a notary public or other public instrument granted for such purpose, a copy of which is attached to this agreement as its SOLE ANNEX.

FOURTH: Designated Operator. The members hereby appoint the Company _____, subject to the execution of the Contract, as the Designated Operator for all legal purposes that may be required. (*the Designated Operator must be established for each one of the ways in which they wish to participate, i.e. i) Designated Operator "A" ii) Designated Operator "B", iii) Designated Operator "C" ...*)

FIFTH: Participation Percentage. The Members agree that their participation percentage in the Contract will be as follows: (*the participation percentages of the Members must be established for each one of the ways in which they wish to participate, i.e. i) Joint Bidder "A" ii) Joint Bidder "B", iii) Joint Bidder "C" ...*)

I. _____% (*min. 30%, Name of the Company that will act as Operator or who may be the Designated Operator once awarded the Contract*).

II. _____%: (*Name of the Company*).

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III. _____%: *(Name of the Company)*

[The participation of the Operator and the other members must comply with the Bidding Guidelines].

SIXTH: Joint and Several Liability. The Members agree on a joint and several bases among themselves and before the Convening Authority to perform all the obligations arising from the Bidding Process, including the execution of the corresponding Contracts.

SEVENTH: Confidentiality of the Information. The Members shall not disclose any Confidential Information obtained from the Data Room – Onshore Contract Areas – Sixth Call to Bid, without the express authorization of the Convening Authority

IN WITNESS WHEREOF, the Members have executed this Joint Bidding Agreement in original in the City of _____ on _____ 20____.

Company: _____ Legal representative
Company: _____ Legal representative

CNH-3 FORM DECLARATION OF NON-DISQUALIFICATION

[Company letterhead, preferably]

_____ of _____, 20__

NATIONAL HYDROCARBONS COMMISSION

To Whom it May Concern:

I hereby refer to the Bidding Rules of the Bidding Process **CNH-A6-7 ASOCIACIONES/2018** for the selection of partners for Pemex Exploración y Producción, a subsidiary of Petróleos Mexicanos, the State Productive Enterprise, in order to carry out Exploration and Extraction of Hydrocarbons activities under License Contracts in Onshore Contract Areas in accordance with Call to Bid **CNH-A-C6-7 ASOCIACIONES/2018** published by the National Hydrocarbons Commission on April 27, 2018.

I declare under oath that neither the company I represent **nor** its shareholders or Affiliates fall under the circumstances established in Article 26, Subsection I, of the Hydrocarbons Law or those in subsection 4, Section III of the Bidding Rules.

Moreover, if there is any change in terms of this declaration between the execution hereof and the date contemplated by the Bidding Rules for the Bid submission and opening act, I agree to inform the Convening Authority of such situation at the Bid submission and opening session. If I fail to act accordingly, I shall reaffirm at such time the declaration made herein.

A false declaration shall be sanctioned in accordance with Applicable Laws.

Declared under Oath.

Sincerely,

[Name]: _____

Legal Representative

[Company]: _____

UNOFFICIAL ENGLISH TRANSLATION

**CNH-4 FORM DECLARATION OF KNOWLEDGE AND ACCEPTANCE OF THE
APPLICABLE LAWS, REQUIREMENTS AND CONDITIONS ESTABLISHED IN THE
BIDDING RULES AND ITS DOCUMENTS.**

[Company letterhead, preferably]

_____ of _____, 20__

NATIONAL HYDROCARBONS COMMISSION

To Whom It May Concern.

In compliance with the provisions of the Bidding Rules No. **CNH-A6-7 ASOCIACIONES/2018** for the selection of partners for Pemex Exploración y Producción, a subsidiary of Petróleos Mexicanos, the State Productive Enterprise in order to carry out Exploration and Extraction of Hydrocarbons activities under License Contracts in Onshore Contract Areas in accordance with Call to Bid **CNH-A-C6-7 ASOCIACIONES/2018**, published by the National Hydrocarbons Commission in the Official Gazette of the Federation on April 27, 2018, I declare under oath that:

I am familiar with and fully accept the requirements and conditions established in the Bidding Rules, as well as the Applicable Laws, responsibilities, and powers of each Government Authority involved in the Bid. Therefore, I accept the ruling issued by the Convening Authority in each stage of the process.

Moreover, I hereby authorize the Convening Authority to carry out all pertinent actions regarding the documentation and information submitted by the company(ies) I represent during the Bidding Process, including any verification or investigation that may be required to confirm the accuracy of the documents submitted pursuant to requirements set forth in the Bidding Rules. The foregoing, as stipulated in article 43 of the Regulation of the Hydrocarbons Law. Likewise, I hereby authorize the Convening Authority to send any type of notification to the email(s) provided by the Entity I represent by means of the document required in subsection 6.3 or 7.6, as applicable, of the Bidding Rules, under article 35, paragraph II of the Federal Law on Administrative Procedures.

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Declared under Oath.

Sincerely,

[Name]: _____

Legal Representative

[Company Name]: _____

UNOFFICIAL ENGLISH TRANSLATION

CNH-5 FORM CONFIDENTIAL DOCUMENTATION

[Company letterhead, preferably]

_____ of _____, 20__

NATIONAL HYDROCARBONS COMMISSION

To Whom It May Concern.

In Connection with the Bidding Process No. **CNH-A6-7 ASOCIACIONES/2018** for the selection of partners for Pemex Exploración y Producción, a subsidiary of Petróleos Mexicanos, the State Productive Enterprise in order to carry out Exploration and Extraction of Hydrocarbons activities under License Contracts in Onshore Contract Areas in accordance with Call to Bid **CNH-A-C6-7 ASOCIACIONES/2018**, published by the National Hydrocarbons Commission in the Official Gazette of the Federation on April 27, 2018, I declare that, in accordance with Articles 113, paragraph III, and 116 of the General Law of Transparency and Access to Public Information, and 110 and 113 of the Federal Law of Transparency and Access to Public Information, the information and documents hereinafter listed are submitted in confidence

1.

2.

A false declaration shall be sanctioned in accordance with Applicable Laws.

Declared under Oath.

Sincerely,

[Name]: _____

Legal Representative

[Company Name]: _____

CNH-6 FORM BID BOND, STAND-BY LETTER OF CREDIT

[ISSUING BANK LETTERHEAD]

Issuing Date

Issuing Bank

Name and complete address

Confirming Bank

Name and complete address

Expiration Date:
(Day, Month, and Year)

Comisión Nacional de Hidrocarburos
Avenida Patriotismo número 580, Groud
Floor
Colonia Nonoalco, Delegación Benito
Juárez, C.P. 03700, Ciudad de México

Stand-by Letter of Credit No. XXXXXX

Dear Sirs:

At the request of, and pursuant to instructions from our client(s) [insert the name of Bidders] (the "Bidder"), the undersigned issuing bank (the "Issuing Bank") hereby provides an irrevocable Stand-by Letter of Credit (the "Letter of Credit") in the amount of US\$ 250,000.00 (Two Hundred and Fifty Thousand Dollars, legal tender of the United States of America) (the "Guaranteed Amount") in favor of the National Hydrocarbons Commission ("CNH"), in guarantee of the Bidder's obligations under (i) the Bidding Rules issued pursuant to the Call to Bid No. **CNH-A-C6-7 ASOCIACIONES/2018**, published in the Official Gazette of the Federation on April 27, 2018 (the "Bidding Rules"), for the award of a Contract for Exploration and Extraction under the License modality for the Contract Area _____ (the "Contract").

Subject to the other provisions in this Letter of Credit, CNH may require the Issuing Bank to make full payment hereof by submitting a written payment request executed by an authorized representative, specifying the payment amount required and indicating that the Bidder has failed to comply with the obligations set forth in the Bidding Rules (the “Payment Request”).

The Issuing Bank hereby agrees to honor a Payment Request by CNH pursuant to this Letter of Credit, and agrees to pay the Guaranteed Amount on first demand upon receipt of a Payment Request, provided that (i) the form of such Payment Request and its submission are in accordance with the prior paragraph, and (ii) the Payment Request is submitted prior to the Expiration Date (as such term is defined below).

The Payment Request shall be submitted on business days when the Issuing Bank is open to the public in (insert address of Issuing Bank) in Mexico City, from [*] to[*] (insert time). If CNH submits a Payment Request before 11:00 a.m. (Mexico City time), the Issuing Bank agrees to make the related funds available to CNH not later than 04:00 p.m. (Mexico City time) on the next business day following the date of receipt of the Payment Request. If CNH submits the Payment Request after 11 a.m. (Mexico City time), the Issuing Bank agrees to make the related funds available to CNH not later than 2 p.m. (Mexico City time) on the second business day following the date of receipt of the Payment Request. The Issuing Bank shall make all payments under this Letter of Credit with its own funds. If the Payment Request does not comply with the requirements of this Letter of Credit, the Issuing Bank shall immediately give written notice thereof to CNH in accordance with the hours mentioned and established above. The notice shall indicate the reason the Issuing Bank considers the Payment Request to be non-compliant. CNH may resubmit one or multiple new Payment Requests adjusted in order to comply with this Letter of Credit. All payments made by the Issuing Bank to CNH under this Letter of Credit shall be made by electronic funds transfer to the bank account on behalf of the Mexican Petroleum Fund for Stabilization and Development specified by CNH in the Payment Request.

This Letter of Credit shall expire on the earliest of the following dates (the “Expiration Date”): (i) the date on which CNH gives written notice to the Issuing Bank of the execution of the corresponding contract, (ii) the date of full payment of the Guaranteed Amount; or (iii) hundred fifty (150) calendar days after the submission of the Bids. After the Letter of Credit has expired, CNH may not submit any

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Payment Request to the Issuing Bank and the Issuing Bank shall have no obligation to make any payment under this Letter of Credit.

The rights granted to CNH under this Letter of Credit are non-transferable except for a transfer of the same to the Federal Government of the United Mexican States.

All charges by the Issuing Bank relating to the issuance of or compliance with this Letter of Credit (including, without limitation, negotiation, extension of its expiration or transfer) shall be borne by the Bidder, and shall not in any event be charged by the Issuing Bank to CNH.

This Stand-by Letter of Credit is subject to the International Stand-by Practices related to Contingent Claims -ISP98, issued by the International Chamber of Commerce, publication 590 (The International Stand-by Practices–ISP98) and insofar as there is no inconsistency with such practices, this Letter of Credit shall be governed by and construed in accordance with the federal laws of the United Mexican States. Any dispute arising from this Letter of Credit shall be resolved exclusively in the competent federal courts of the United Mexican States in Mexico City.

Very truly yours,

Issuing Bank

By: _____

Authorized Representative of
the Issuing Bank

Payment Request

Date: (Date of presentment)

Issuing Bank

(Name and address)

Re: Stand-by Letter of Credit No.-----

National Hydrocarbons Commission, beneficiary under the Stand-by Letter of Credit hereby referenced, hereby declares that:

(Name, Company Name of Bidder) has breached subsection [*], Section [*] of the Bidding Rules which results in CNH being entitled to draw upon this Stand-by Letter of Credit.

Based on the foregoing, please transfer the payment in the amount of US\$ 250,000.00 (Two Hundred Fifty thousand dollars, legal tender of the United States of America) to the bank account number (bank account) of (name of the bank) in the name of the Mexican Petroleum Fund for Stabilization and Development.

This Stand-by Letter of Credit should be referenced in each payment made pursuant hereto.

Complete name, title, and signature of the authorized officer

Email Address

Telephone Number

CNH-7 FORM ECONOMIC PROPOSAL

Bid Process: CNH-A6-7 ASOCIACIONES/2018	Date:
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A. Name of the Individual or Joint Bidder:

B. Economic Proposal:

1. **Value of the Additional Royalty:** _____%
(The value must be established with two digits and two decimal points under subsection 17.1 of the Bidding Rules).

2. **Additional amount in cash.** In name and on behalf of the entity I represent, I hereby offer the amount of \$_____ [*indicate the amount in letter up to cents*] in dollars. The entity I represent agrees to pay this amount in accordance with subsection 17.2, 17.4, and 17.5 of Section III of the Bidding Rules.

C. Declaration under oath

1. I declare under oath that the company(ies) I represent agree(s) with and all terms of the final version of the Contract published on the Web Page on the date set forth in the Bidding Calendar.
2. There has been no consultation, communication, agreement, arrangement, or combination with another Bidder related to:
 - Methods, factors or formulas used to estimate percentages, costs, prices and other elements taken into consideration to prepare their Bid(s).
 - The intention or decision to submit one or more Bids; or
 - The submission of one or more Bids not complying with the specifications of the ongoing process.

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In this sense, the terms of the attached Bids have not been nor will be revealed by the entity I represent nor by its shareholders or Affiliates to another Bidder, either directly or indirectly with the aim of manipulating, setting or gathering Bids.

3. Likewise, I declare that the Economic Proposal has been developed and submitted independently and without any involvement of any other Bidder.

Fraudulent misrepresentation will be penalized under the Applicable Laws, being a declaration before an authority other than a judicial authority.

Name and signature of legal [or common] representative

CNH-8 FORM DECLARATION UNDER OATH

[Company letterhead, preferably]

_____ of _____, 20__

NATIONAL HYDROCARBONS COMMISSION

To whom it may concern,

I refer to the Bidding Process **CNH-A6-7 ASOCIACIONES/2018** for the selection of partners for Pemex Exploración y Producción, a subsidiary of Petróleos Mexicanos, the State Productive Enterprise in order to carry out Exploration and Extraction of Hydrocarbons activities under License Contracts in Onshore Contract Areas in accordance with Call to Bid **CNH-A-C6-7 ASOCIACIONES/2018**, published by the National Hydrocarbons Commission on April 27, 2018. I hereby declare under oath the following:

Each and every requirement mentioned in subsection _____ are under the same terms and has suffered no changes up to today, as submitted by the entity I represent in the Bidding Process CNH-R01-L01/2014 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call), and/or CNH-R01-L02/2015 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, Second Call), and/or CNH-R01-L04/2015 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Deep Waters, Fourth Call), and /or CNH-A1-TRION/2016 (related to the awarding of a License Contract in Deep Waters), and /or CNH-R02-L01/2016 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call), and/or CNH-R02-L02/2016 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Second Call), and/or CNH-R02-L03/2016 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Third Call), and/or CNH-A2-AYIN-BATSIL/2017 (related to the awarding of Production Sharing Contract in Shallow Waters) and /or CNH-A3- CÁRDENAS MORA/2017 (related to the awarding of a License Contract in Onshore

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Areas), and /or CNH-A4- OGARRIO/2017 (related to the awarding of a License Contract in Onshore Areas), and/ or CNH-R02-L04/2017 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Deep Waters, Fourth Call), and/or CNH-R03-L01/2017 (related to the awarding of Production Sharing Contracts for the Exploration and Extraction of Hydrocarbons in Shallow Waters, First Call), and/or CNH-R03-L02/2018 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Onshore Contract Areas, Second Call) and/or CNH-R03-L03/2018 (related to the awarding of License Contracts for the Exploration and Extraction of Hydrocarbons in Conventional and Non-conventional Onshore Contract Areas, Third Call).

Fraudulent misrepresentation will be penalized under the Applicable Laws.

Declared under Oath.

Sincerely,

[Name]: _____

Legal Representative

[Company]: _____

CNH-9 FORM LETTER OF COMMITMENT

[Company Letterhead]

_____ of _____, 20__

NATIONAL HYDROCARBONS COMMISSION

To whom it may concern,

I refer to the Bidding Process **CNH-A6-7 ASOCIACIONES/2018** for the selection of partners for Pemex Exploración y Producción, a subsidiary of Petróleos Mexicanos, the State Productive Enterprise in order to carry out Exploration and Extraction of Hydrocarbons activities under License Contracts in Onshore Contract Areas in accordance with Call to Bid **CNH-A-C6-7 ASOCIACIONES/2018**, published by the National Hydrocarbons Commission on April 27, 2018. I hereby declare under oath the following:

That [insert the names of all the members of the Consortium or Joint Venture] (the "Interested Party"), declare under oath that in case they result the Winning Bidder of this Bidding Process, is/are obliged to execute within the deadline established in the Bidding Rules, the Joint Operating Agreement in terms of CNH-11 Form "Joint Operating Agreement", on the date that the Convening Authority indicates in terms of subsection 23.5 of the Bidding Rules.

Declared under Oath.

Sincerely,

[Name]: _____

Legal Representative

[Company]: _____

CNH-10 FORM JOINT OPERATING AGREEMENT

UNOFFICIAL ENGLISH TRANSLATION

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CNH-11 FORM PROPOSED PERSONNEL – TECHNICAL EXPERIENCE

[Company Letterhead]

[Fill out the following form for each person; in ‘Experience’, the experience of each person and the years of experience in each section. Crossed out with an ‘X’ shall be noted]

Name: Signature:	Experience: Select the category or categories in regard to which you wish to credit your experience	Years of Experience:
	Project management of exploration and/or extraction projects or a similar position. <input type="checkbox"/>	
	Design and execution of exploration and/or extraction plans or its similar <input type="checkbox"/>	
	Approval of budgets related to project investment and expenditures for the exploration and/or extraction of hydrocarbons <input type="checkbox"/>	

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Position held and company name	Description of the position, and activities, and duties implied	The period in which the position was held [Starting and termination year]
1.		
2.		
3.		
4.		
5.		

Attach a non-certified copy of an official ID for each curricular record

**CNH-12 FORM PROPOSED PERSONNEL-EXPERIENCE ON IMPLEMENTING AND
OPERATING INDUSTRIAL SAFETY AND ENVIRONMENTAL PROTECTION MANAGEMENT
SYSTEMS**

[Company Letterhead]

**[Fill out the following form for each person; in 'Experience', the experience of each person and
the years of experience in each section. Crossed out with an 'X' should be noted]**

Name:		Type of Experience	Years of Experience:
Signature:			
Name of the implemented management system and the name of the company in which it was implemented	Position held	Description of the position and the activities and duties implied	The period in which the position was held [Starting and Termination year]
1.			
2.			

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3.			
4.			
5.			

Attach a non-certified copy of an official ID for each curricular record.

UNOFFICIAL ENGLISH TRANSLATION